



Managed Cloud Network Services
Fully Managed IT Infrastructure
Secure Global Networking

A light blue world map is visible in the background of the lower half of the slide, showing the outlines of continents and countries.

One Million Global Cities • One Service Level Agreement • One Point of Contact

Virtela is the world's largest independent managed network, security and cloud services company

Our unique model integrates best-of-breed technologies and the best local, regional and global networks to offer unparalleled geographic reach in over 190 countries. Virtela is the single point of contact for expert IT infrastructure design, implementation and 24x7 proactive monitoring and management worldwide.



“Virtela ESC is doing for enterprise networking, security and mobility what Amazon EC2 has done for storage and computing.”

— Frost & Sullivan

Virtela's Enterprise Services Cloud (ESC) is the world's only cloud architecture purpose-built for enterprise networking, security and mobility

- Delivers services closest to enterprise users via 50+ Local Cloud Centers (LCCs) worldwide
- Moves services into the cloud, eliminating the need for branch office networking hardware
- Enables industry-first services, including cloud-based application acceleration and mobile device management, backed by unprecedented money-back guarantees

Virtela's industry breakthrough overlay services platform delivers better alternatives to traditional carrier services

- Your networking, security and mobility infrastructure is protected, from the smallest performance issue to major infrastructure failures
- Intelligent best-path routing and auto-failover across multi-carrier overlay network for optimal end-to-end performance
- 95% of issues are identified and resolved before they can impact network health using our predictive analytics technology, VirtelaPredict™

Companies worldwide trust Virtela for their networking, security and mobility needs

Connect your offices worldwide

One of the world's largest open-source software companies depends on Virtela to deliver end-to-end managed network services with in-country Internet access for its HQ, sales offices, development centers and data centers. Virtela's overlay solution integrates 45+ providers in 25+ countries, enabling next-gen services such as IP telephony and telepresence, and provides local Ethernet access for on-demand bandwidth worldwide.

Secure your enterprise network and applications

A top maker of semiconductor processing equipment uses Virtela's cloud-based firewall, IPS, SIEM and other security solutions integrated into a unified network and security architecture, protecting enterprise communications for its 3,500+ employees across North America, Europe and Asia.

Manage and maintain your current network and security infrastructure

A leading global energy company selected Virtela to manage its global LAN, WAN, IP telephony and wireless infrastructure at its client offices, remote oil and gas platforms and data centers. Virtela offers a single end-to-end SLA across 23 countries and 100+ global locations, and the solution has improved the company's incident resolution times by almost 50%.

Make your applications run faster

A leading global manufacturer is leveraging Virtela's cloud acceleration service to speed access to critical applications for its workforce of more than 11,000 employees across the U.S., Europe and Asia-Pacific. The solution delivered significant upfront savings and a higher return on investment by eliminating the need to deploy and manage devices at branch offices around the world.

Securely connect remote users

With Virtela's managed remote access service, one of the world's leading consumer goods companies provides secure access for its 12,000 employees across 26 countries. The company achieved significant performance improvements, eliminated expensive premises-based equipment and reported Virtela's proactive customer support was a "breath of fresh air" compared to prior providers.

Or do it all

One of the world's largest suppliers of airplane components partnered with Virtela for its global managed network, security, IT infrastructure, remote access and application acceleration needs. Virtela's application acceleration service alone saved the company \$2 million per month in engineering labor time by reducing CAD file transfers from 8 hours to just 20 minutes.



We go the extra mile for our customers



"With Virtela, we've experienced significant reductions in our application response times overall and been able to postpone planned bandwidth increases, which has led to higher productivity and ROI." — *World's Largest Electronics Manufacturer*

"I hate to admit this but I actually struggle during preparation for Virtela quarterly review meetings to come up with agenda items on continuous improvement. Your team is doing a fantastic job for us." — *World's Largest Enterprise Software Company*

"We are very impressed with Virtela's responsiveness. With the transition of our LAN/WAN, IP telephony and data center infrastructure management to Virtela, customer support has been top notch." — *World's Largest Financial Auditing Firm*

Industry Recognition

- World Communication Award for Best Cloud Service
- American Business Award for Customer Service
- Frost & Sullivan Product Leadership Award
- Cloud Computing Excellence Award
- Global Telecoms Business Innovation Award
- AlwaysOn Global 250
- Info Security Global Excellence Award
- Network Products Guide Hot Companies
- InfoSec Best Deployment Scenario Award
- The Golden Bridge Award for Best Innovation



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