



“We chose QAD because their professional people know what they are talking about. We chose QAD Consulting, as we wanted to have a closer relationship with the original vendor of the system than we would be able to have with a system integrator.” —Rine van Iperen, Global ICT Technology Manager, PANalytical, the Netherlands

It takes people with the knowledge, skills and best practices to help you maximize your software investment. A trusted partner who shares your vision and has the qualifications to improve your operations and drive fast time-to-benefit can make the difference.

QAD Consulting offers a comprehensive array of services that can be tailored to your specific needs, to help you get the most from your QAD investment. Every seasoned professional on our global team is dedicated to applying industry-specific, prescriptive solutions and best practices to help your organization get up and running smoothly.

Implementation Services

QAD experts work closely with your team to understand your business objectives and critical processes, so they can design a solution that will deliver rapid business value, on time and on budget. QAD is an ISO-certified organization and we apply the same level of rigor and discipline to our implementation methodology, Q-Advantage. Our methodology supports simple or complex implementations, from single-site to multi-site, global rollouts.

Migration and Upgrade Services

No other service partner can offer the unique skills and knowledge that will help your business fully leverage new QAD functionality and perform at optimal levels—with minimal disruption to your current operations. QAD Consulting has a solid track record with years of functional and technical upgrade experience to help minimize risk. We offer an upgrade value assessment to clearly identify opportunities to eliminate customizations and reduce internal support costs, as you take advantage of new functionality in QAD enterprise applications.

Application Management Services

Oftentimes managing the resources required to maintain and support enterprise applications can impact your ability to deliver strategic business value. When managing IT resources in-house becomes too complex or costly, it's time to consider outsourcing the day-to-day administration and help desk support of your enterprise applications. QAD Consulting can take on this task for you. We deliver consistent service levels within a predictable cost structure. Our global team of professionals will keep your applications up to date, provide help desk support for your user community and optimize system performance.

Business Services

QAD consultants are dedicated to helping improve your business through the use of QAD applications and technology. Tough industry standards and regulatory requirements, along with resource constraints and budget pressures, make it challenging to meet your business goals. Our skilled business process consultants will review your mission-critical processes and analyze areas for improvement. We provide a set of prescriptive solutions and a business case for action to ensure process optimization and compliance.

The QAD Difference

Manufacturers can achieve maximum value from QAD enterprise applications by leveraging our industry-recognized expertise. Unlike other software companies and systems integrators, QAD is solely focused on delivering optimized manufacturing solutions. When you engage QAD Consulting you gain a team of trusted advisors with a vested interest in your success.

Highly Skilled Consultants

QAD consultants average over 10 years of experience with QAD products and over 15 years of industry experience. Most consultants are QAD-product certified and many have achieved industry certifications, such as the American Production Inventory Control Society (APICS) and Project Management Institute (PMI). QAD is the only ERP software firm to provide deep EDI expertise to help you with supply chain enablement, EDI integration, partner implementations and training.

Disciplined Project Management

QAD global program managers have experience managing large, global implementations and act as a single point of contact to proactively manage resources, budgets, schedules and risks. The QAD global program management group provides a set of consistent, standardized templates for all consulting engagements, resulting in higher quality and on-time delivery.

One Organization, Complete Solution

QAD Consulting has direct, seamless access to QAD research and development, support and executive management, putting us in a unique position to add value immediately. QAD consultants can easily draw from a large pool of resources to quickly solve issues and drive changes. You gain a team of committed consultants who will do what it takes to develop and implement a unified solution to meet your needs.

Proven Implementation Methodology

Our Q-Advantage Methodology embodies the best practices developed over decades of engagements. Our methodology provides a set of standardized templates and procedures that cover the entire application life cycle, from the initial planning phase through the deployment and evolution of your QAD solution. Rather than merely installing software, we focus on gaining efficiencies and achieving faster time to value for your business through people, processes and technology. Our unique approach to end user training and process documentation enables productivity and ensures consistent processes.

Flexible 3-Tier Delivery Model

QAD consultants work closely with you to understand your requirements for skills and resources, and balance that with your cost and risk mitigation needs. We offer three resource deployment options—on site resources, near-shore resources and lower-cost off-shore resources through our Global Resource Centers in India and Poland. No other QAD consulting partner can provide the same level of resource flexibility on a global and local scale.

We have the global reach and local presence you expect from a leader. Successful ERP implementations can be a drain on resources. But you don't have to go it alone. Manufacturing leaders like you rely on QAD Consulting to create a sustainable competitive advantage.

Performance Made Real

QAD Global Services: **QAD Consulting**

*QAD Fast Facts • 500 highly skilled experts in 27 countries • Key strategic consulting alliances in 65 countries
• 8000+ successful engagements • Local presence, global coordination • ISO-certified organization with
proven methodology • Flexible, 3-tier delivery model • Unmatched total solution provider for QAD*

Your Competitive Advantage

Globalization is fueling increasingly fierce competition for customers and resources. In this environment it's critical that you have fast access to accurate information and the ability to drive waste from all corners of your enterprise.

Manufacturing companies rely on ERP systems to help them streamline business processes and run lean operations. Today's enterprise applications provide potent weapons for global competitive advantage. But, software on its own is not the solution.

