

MFG/PRO® eB

List/Discount Table Pricing

TRAINING GUIDE



70-2801A
MFG/PRO eB
Database: Train
April 2001

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About This Course



routing01.y 14.13.2 Routing Maintenance (Date Based)

Routing Code:	10-15000	NONP/TT/ COIL-INS
Operation:	20	
Standard Operation:		INSPECTION, ALL SITES
Work Center:	1030	
Machines:	1	
Description:	INSPEC PER PROC-00%	
Machines per Op:	1	Reflection %
Overlap Units:	1	
Queue Time:	1.0	
Wait Time:	0.0	
Setup Time:	0.0	

View by Product Line & Location

Course Description

QAD designed this course to cover the basics of preparing to implement the List/Discount Table Pricing function in MFG/PRO. The course includes

- An introduction to the List/Discount Table Pricing functions
- An overview of key business issues
- Setting up List/Discount Table Pricing
- Maintaining List/Discount Table Pricing
- References to other QAD materials, such as user guides and on-line help
- Activities and exercises throughout the course
 - Students practice key concepts and processes in List/Discount Table Pricing

Students learn how to:

- Analyze some key business decisions before setting up List/Discount Table Pricing
- Set up and maintain List/Discount Table Pricing

Who Should Attend This Course

- Implementation consultants
- Members of implementation teams
- Operators

Prerequisites

- *Initial MFG/PRO Setup* training course
- Basic knowledge of how MFG/PRO is used in the business
- Working knowledge of the manufacturing industry in general

Note It is recommended that students unfamiliar with MFG/PRO should read the User Interface Guide before attending this class.

Approximate Length of Course

- This course is designed to be taught in one-half day

Topics Covered

Business Issues

- Pricing Model
- EDI
- Purchasing

Set Up

- Price Lists
- Supplier Maintenance
- Customer Maintenance
- RMA Maintenance
- Purchasing Control File

Maintaining List/Discount Table Pricing

- Pricing Reports

Related Courses

- Initial MFG/PRO Setup
- SSM
- Purchase Order Management
- Customer Schedules
- Supplier Schedules
- EMT

Certification Preparation

This course is one of several courses designed to assist students in preparing for QAD certification examinations. However, QAD does not guarantee anyone a passing grade as a result of having taken this course.

Students preparing for certification examinations should study all available materials (user guides, training guides, on-line help, for example) and acquire industry and field experience.

Using this Training Guide

Implementation consultants, members of implementation teams, and operators can use this guide in instructor-led classes, while knowledgeable consultants who want to learn about the List/Discount Table functions can use this guide for self-study.

This training guide provides a road map for instruction and learning. It contains

- Annotated PowerPoint slides for instructors
- MFG/PRO screens annotated for instructors to demonstrate the module's functionality
- References to *MFG/PRO User Guides*, on-line help, other sections of this training guide and related training courses
- Exercises and study questions

Cross-Reference Icons

Additional Information



Directs students to another section of the current training guide



Cross-references another MFG/PRO training guide

Note Students may want to consult *User Guides* or on-line help during class, but this generally is not necessary.

Training Exercises

The following icon indicates appropriate places for students to work on training exercises





Exercise option: Continue with the material or go to Continue with the material or go to the exercise on page 37

Notes to Instructors

PowerPoint Slides

QAD created the slides using Microsoft® PowerPoint® 97. Instructors may want to animate text, graphics, and other objects on the slides to

- Focus on important points
- Control the flow of information
- Add interest and variety to the presentation

Clicking on *Animation Preview* on the *Slide Show* menu previews animation of text and objects. To customize slides, click on *Custom Animation* on the *Slide Show* menu.

PowerPoint Slide Icons



Informs instructors that another slide follows

Exercises



Directs students to training exercises



Announces that a lesson is complete; there are no more slides in the section.

Class Kit

Kit for Students

- List/Discount Table Pricing Training Guide
- MFG/PRO eB GUI demo CD, 10-0631A
- Install the database entitled **Train** for the exercises in this training course

Self-study students will require the following additional materials:

- *MFG/PRO User Guides* (printed material and compact disk are available from QAD Fulfillment, and electronic copies are available on the QAD website)

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- Volume 1 Introduction
- Volume 2 Distribution
- Volume 3 Manufacturing
- Volume 6 Master Files
- Volume 8A Service/Support Management
- Volume 8B Service/Support Management





Kit for Instructors

The instructor kit is the same as the student kit with the addition of the PowerPoint slides.

Configuration and Setup for This Course

For hardware requirements, refer to the Readme files on the MFG/PRO demo CDs

Facilities

 Telephone/Fax	 Class Hours	 Emergency
 Messages	 Breaks	 EXIT
 Restrooms	 Parking	 Smoking

PR-IN-020

General Training Facilities Information

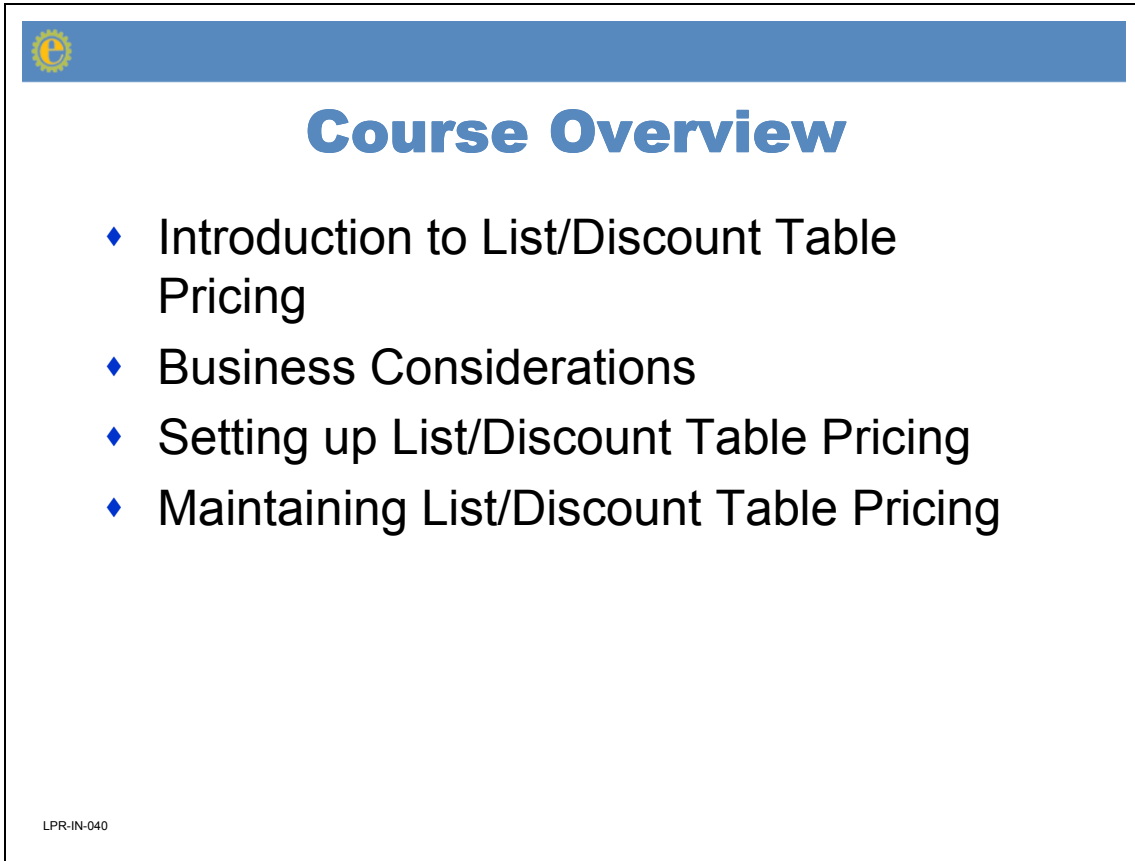
- Telephone or fax
- Messages
- Restrooms
- Class hours: start and finish times, and punctuality
- Breaks: frequency, approximate times
- Parking considerations; carpooling
- Emergency procedures: location of first aid, contact person for assistance
- Exit locations, building hours
- Location of approved smoking area


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CHAPTER 1

Introduction



A slide titled "Course Overview" with a blue header bar containing a logo. The slide lists four bullet points: Introduction to List/Discount Table Pricing, Business Considerations, Setting up List/Discount Table Pricing, and Maintaining List/Discount Table Pricing. The ID "LPR-IN-040" is in the bottom left corner.

 **Course Overview**

- ◆ Introduction to List/Discount Table Pricing
- ◆ Business Considerations
- ◆ Setting up List/Discount Table Pricing
- ◆ Maintaining List/Discount Table Pricing

LPR-IN-040

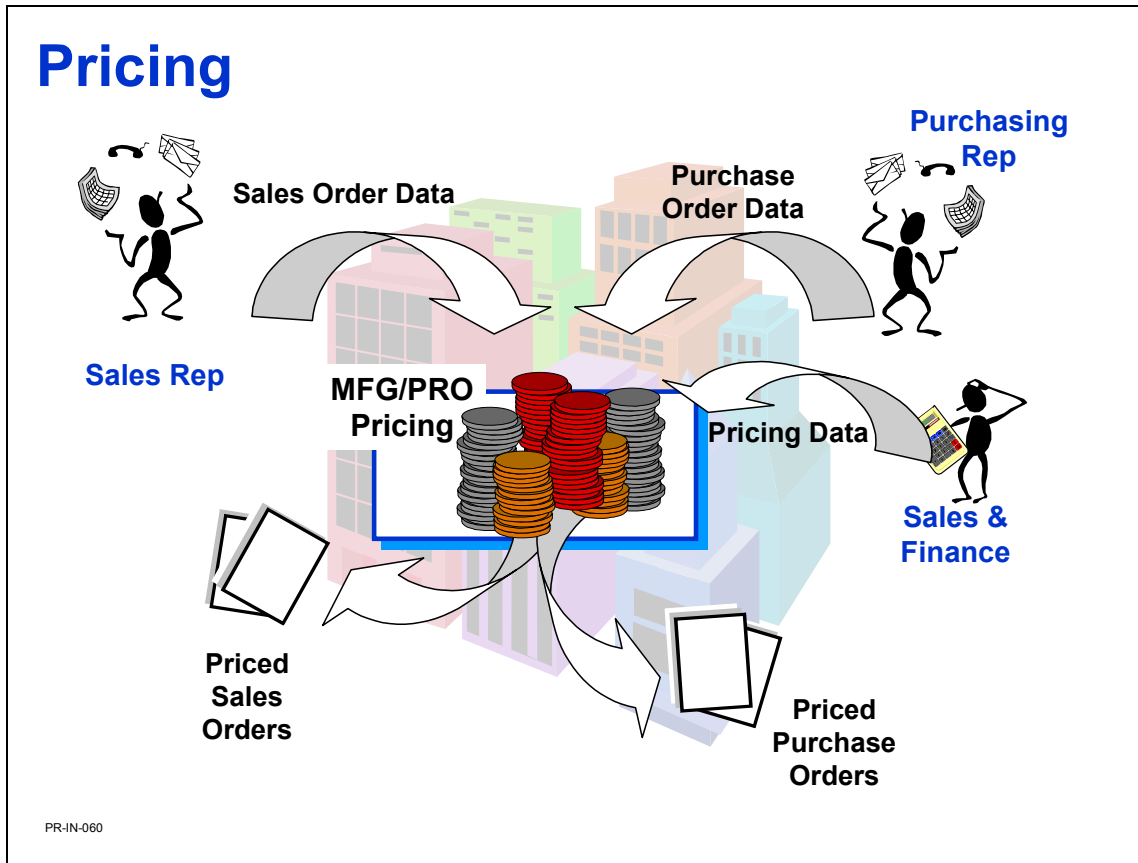
Course Overview

MFG/PRO supports automatic pricing in a number of key transactions. The simplest way to establish prices is by associating prices with items in Item Master Maintenance 1.4.1. However, this is often too inflexible to meet the needs of many companies. For greater flexibility, MFG/PRO offers two pricing models based on price lists.

MFG/PRO supports two pricing models

- Best pricing
- List/discount table pricing

This training module covers the list/discount table pricing model.



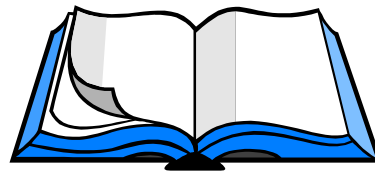
Pricing with Sales Orders and Purchase Orders

MFG/PRO determines prices when sales orders or purchase orders are entered.

MFG/PRO uses pricing data that has been entered into the system in order to determine pricing. Many different factors may need to be considered in the price determination process.

List/Discount Table Pricing Terminology

- Price List
- Return Material Authorization (RMA)
- Scheduled Order
- Return to Supplier (RTS)



LPR-IN-090

List/Discount Table Pricing Terminology

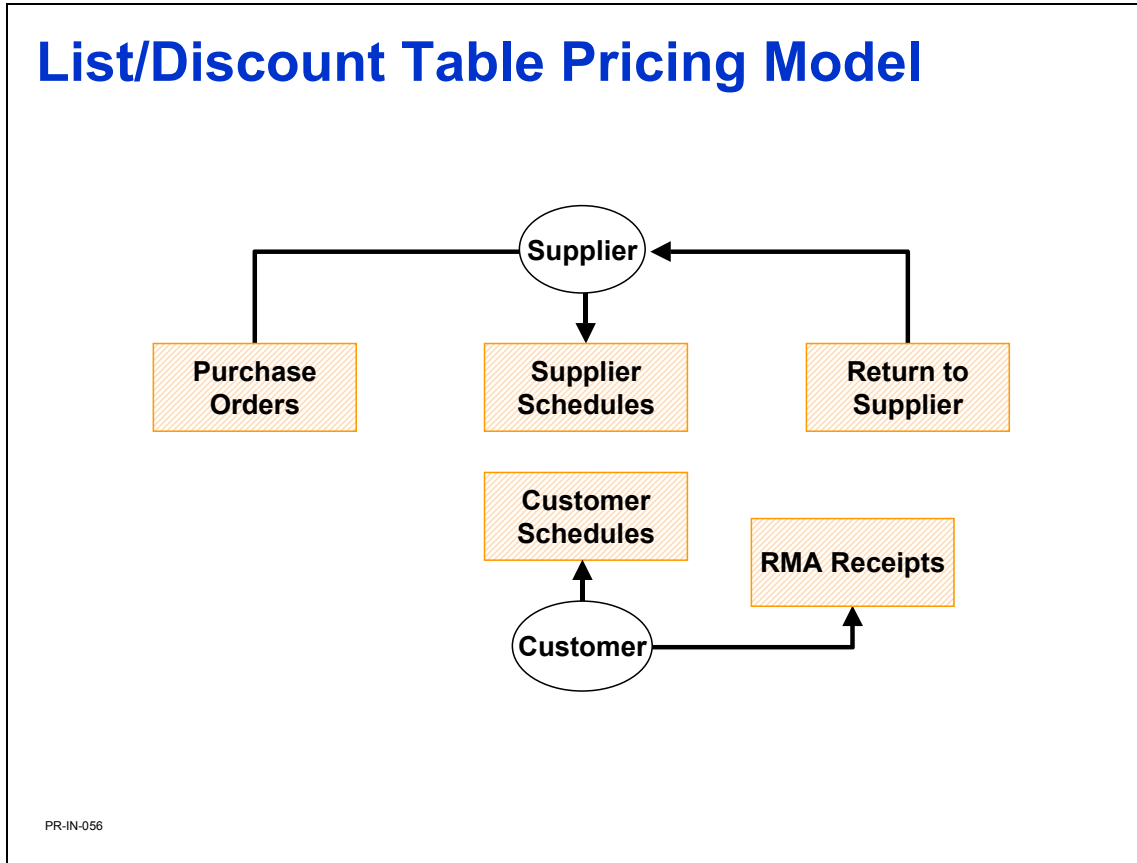
Price Lists. Use Price List Maintenance 1.10.1.1 to set up the price lists the system uses to determine best pricing. The system looks for links between customer and item codes. If no links are found, it uses the default price from the Item Master. Thus, using price lists allows for multiple discount or promotional pricing schemes.

Return Material Authorization (RMA). Used to manage simple returns. RMAs and calls are alternate ways of tracking a customer contact. RMAs are generally used when the intervention of an engineer is not required. RMAs have three aspects:

- Receipt of returned items for repair or replacement
- Issue of replacement items
- Documenting and billing this activity

Scheduled Order. A specialized sales or purchase order which lives indefinitely and has schedules attached to it. It serves as the basis for customer and supplier schedules.

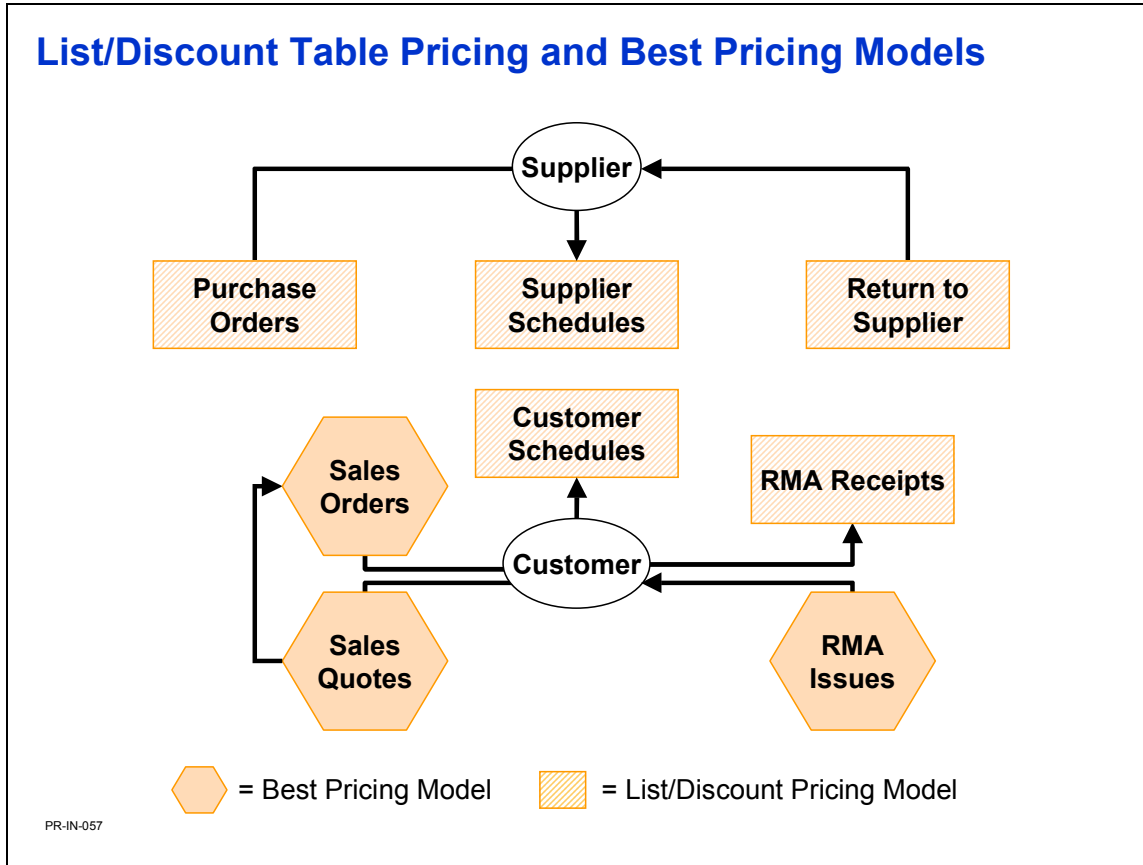
Return to Supplier (RTS). A method for documenting and managing items that must be return to a supplier who will repair or replace the item. The RTS function enables you to link the original return from your customer to the return to your supplier.



List/Discount Table Pricing Model

- Use for automatic pricing of
 - Purchase orders
 - Scheduled sales orders (customer schedules)
 - Supplier scheduled orders
 - Service/Support Management (SSM) returns to suppliers
 - RMA receipt lines
- Define item prices when items are set up in the item master
- Use price lists to store other pricing structures including
 - Prices in foreign currencies

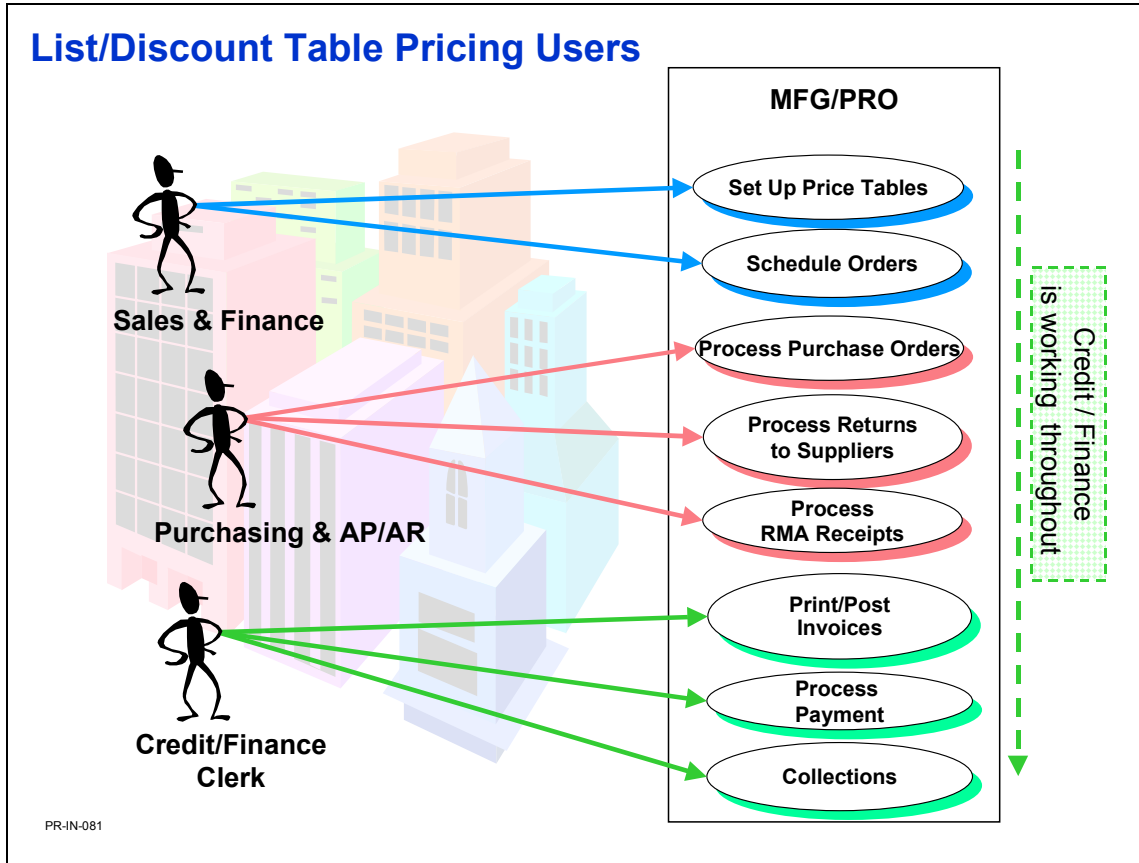
- Prices or discounts for a certain unit of measure, such as a case or full truckload
 - Discounts at different quantity levels
 - Prices calculated as a percentage markup over GL cost
- Price lists and discount tables can
 - Be associated with suppliers and customers
 - Provide defaults in the various transactions where they are used
- Service/Support functions use price lists in a slightly different way
 - Return Material Authorization (RMA) price lists
 - Are derived from warranties or contracts associated with items being returned
 - Returns to Supplier (RTS)
 - Are exactly like purchase orders and derive price lists from supplier master records



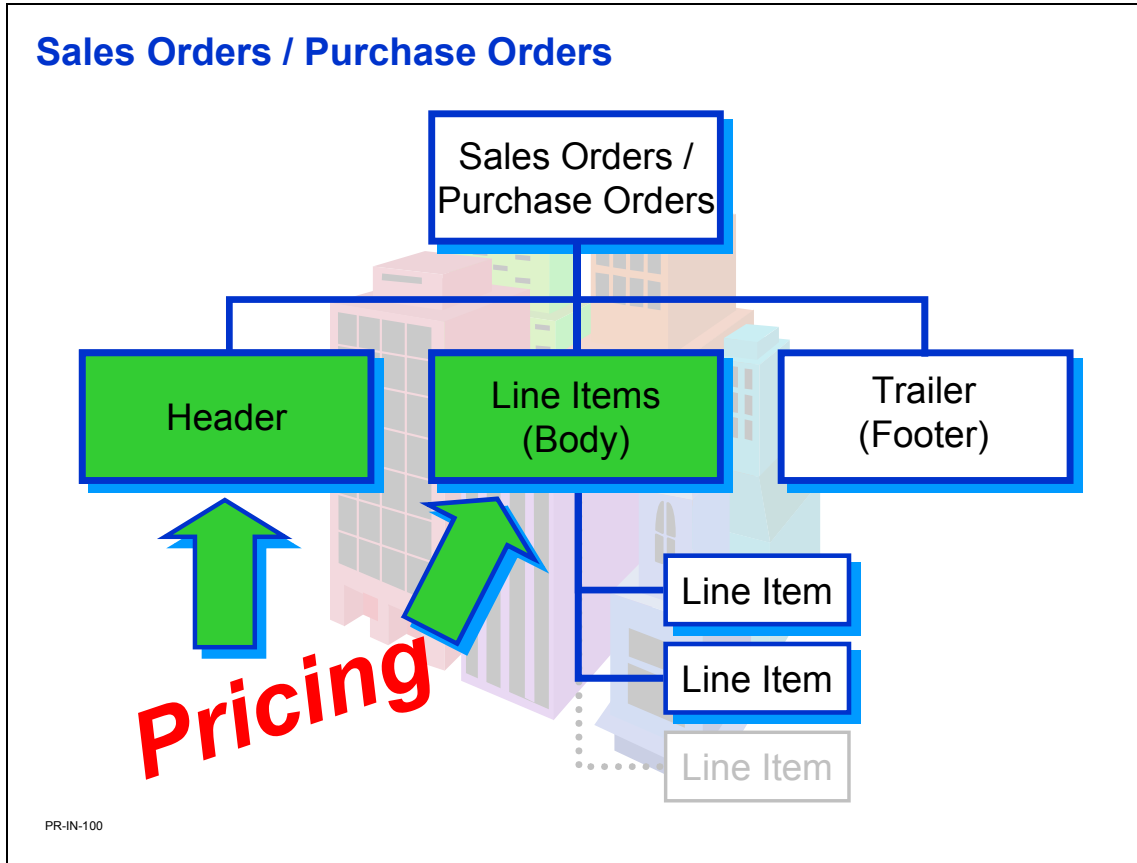
List/Discount Table Pricing and Best Pricing Models



Discussed in the following Training Guide: Best Pricing



List/Discount Table Pricing Users



Pricing Information in Sales Orders and Purchase Orders

Header

The header frames include the generic pricing information which applies to the entire order.

Line Items

The line item frames include all individual items on the order and any pricing information specific to line items.



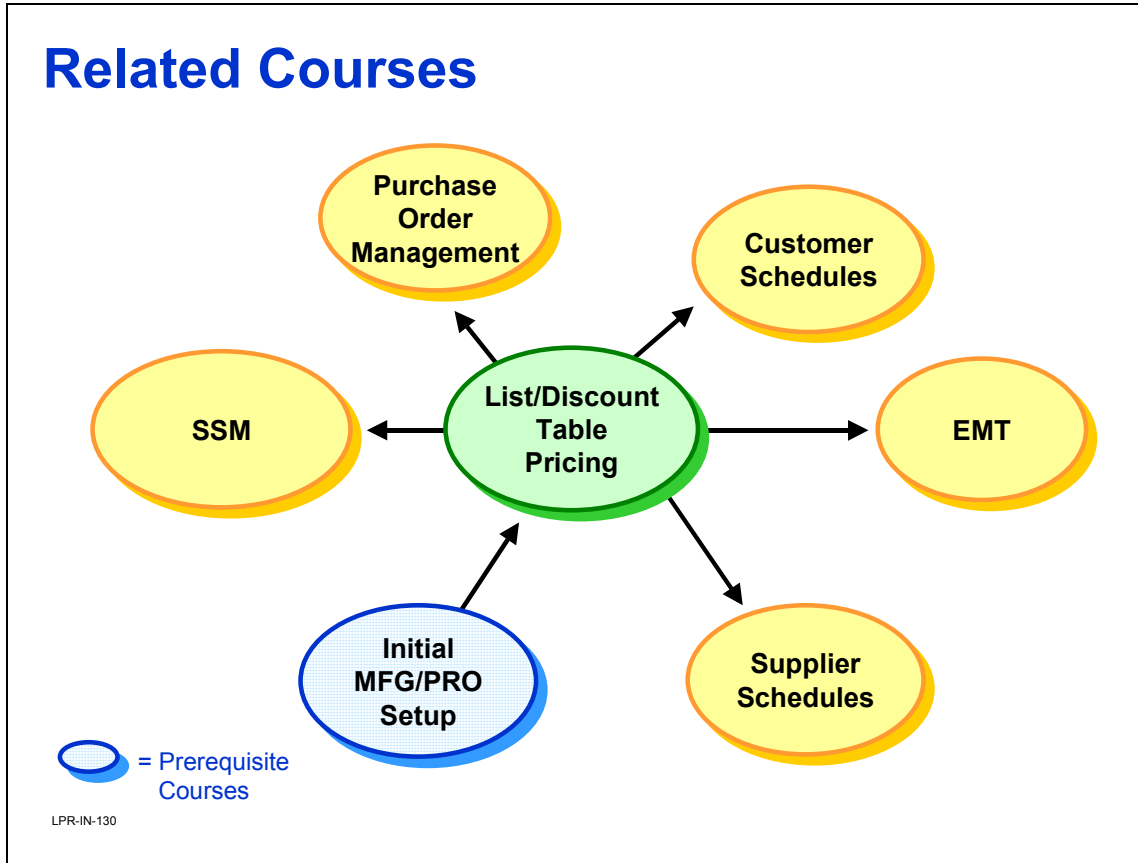
Course Objectives

In this class you learn how to:

- ◆ Identify some key business considerations before setting up List/Discount Table Pricing in MFG/PRO
- ◆ Set up List/Discount Table Pricing in MFG/PRO
- Maintain List/Discount Table Pricing in MFG/PRO

LPR-IN-120

Course Objectives



Related Courses



Course Overview

- ✓ Introduction to List/Discount Table Pricing
 - ◆ Business Considerations
 - ◆ Setting up List/Discount Table Pricing
 - ◆ Maintaining List/Discount Table Pricing

LPR-IN-140

Course Overview

CHAPTER 2

Business Issues

The image is a composite graphic. At the top left is a screenshot of a software window titled "Quality Products Corp." with a menu bar (User, Menu, Edit, Queue, Options, Help) and a "Manufacturing" section containing a list of options: 12 Product Structures, 14 Routings / Work Center, 15 Formula / Process, 16 Work Order, 17 Shop Floor Control, 18 Repetitive, 19 Quality Management, 22 Forecast / Master Plan, 23 Material Control Plan, and 24 Repetitive Plan. Below the menu is a grid of icons for Distribution, Master Files, Manufacturing, Custom, Financials, and Field Service. In the center is a large clock face with the text "TIME-TO-BENEFIT" written across it. To the right of the clock is a hand holding a gear. Below the clock is a flowchart diagram with boxes for "Bank", "Bank Master", "Check Master", and "Date of Check". Arrows indicate a flow from "Bank" to "Bank Master", then to "Check Master", and finally to "Date of Check". At the bottom is a screenshot of a "Routing Maintenance (Date Based)" window showing details for Routing Code 10-15000, Operation 00, Standard Operation 1030, Work Center 1030, Description INSPEC PER PROC 00%, and various time values like Queue Time 1.0 and Wait Time 0.0.



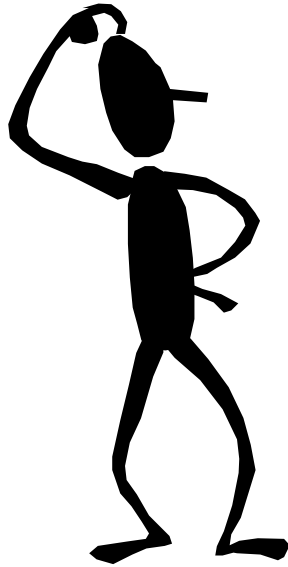
Business Considerations

In this section you learn how to:

- ✓ **Identify some key business considerations before setting up List/Discount Table Pricing in MFG/PRO**
- ◆ Maintain List/Discount Table Pricing in MFG/PRO

LPR-BD-010

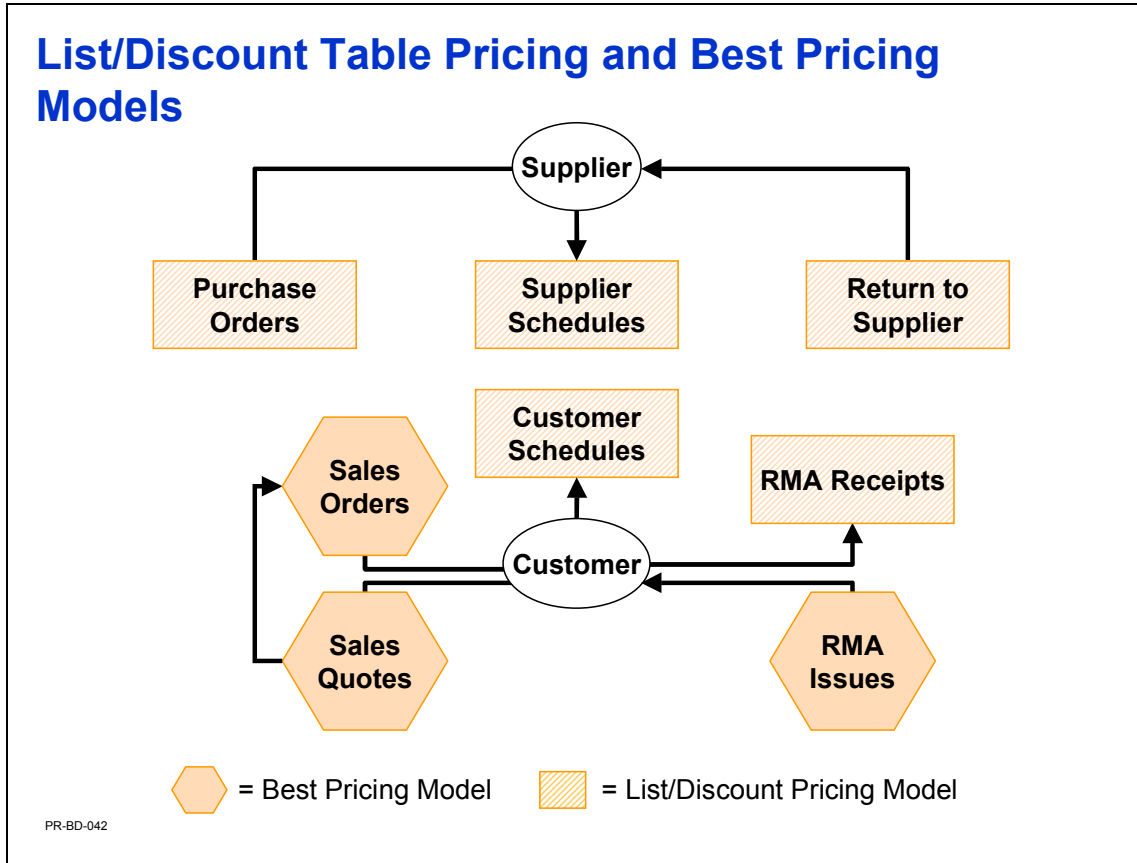
Business Considerations



- ◆ Pricing Models
- ◆ Electronic Data Interchange (EDI)
- ◆ Purchasing

LPR-BD-020

Summary of Business Issues



Pricing Models

Best Pricing Allows You To

- Apply price lists established in the SO/SQ/RMA Issues Pricing Menu 1.10.1 to
 - Sales Orders
 - Sales Quotes
 - Issue Lines on Service/Support Management (SSM) RMAs

Why Consider Best Pricing?

- Create price lists that accommodate a wide range of pricing situations

- Allow the system to determine best prices using flexible analysis codes

Best Pricing Setup Implications

- Based on the customer/item combination, an order may qualify for one or more discounts
- MFG/PRO sets the order net price from
 - The best qualifying discount or
 - The best combination of qualifying discounts

List/Discount Table Pricing Allows You To

- Apply price lists established in PO/RTS/Sched/RMA Rcpt Price Menu 1.10.2 to
 - Purchase orders
 - Scheduled sales orders (customer schedules)
 - Supplier scheduled orders
 - SSM returns to suppliers (RTS) and RMA receipt lines

Note If you do not use price lists, the system uses the Price field in Item Master Maintenance 1.4.1.

Why Consider List/Discount Table Pricing?

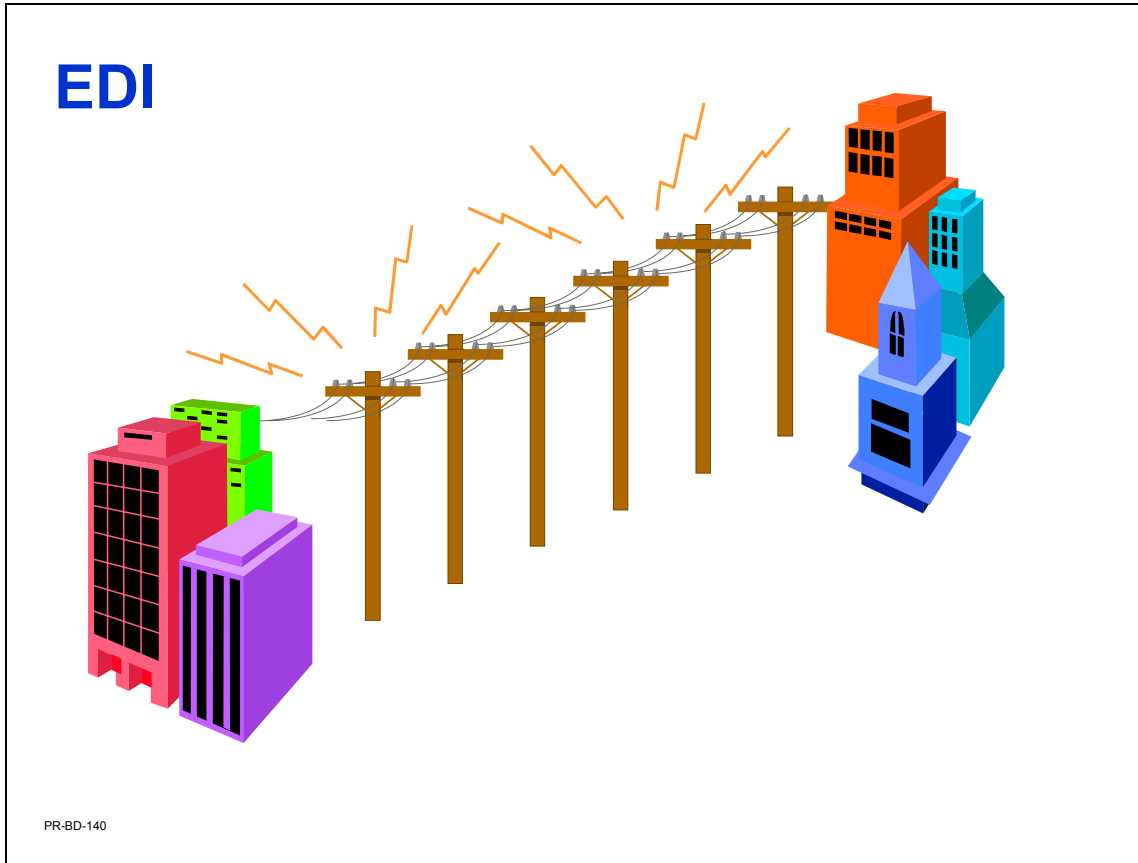
- Prices are defined when an item is set up in the item master
- Price lists are used to store
 - Prices in foreign currencies
 - Prices or discounts for a certain unit of measure, such as a case or full truckload
 - Discounts at different quantity levels, or prices calculated as a percentage markup over GL cost

List/Discount Table Pricing Setup Implications

- Prices and discount tables can be
 - Associated with suppliers and customers
 - Provide defaults in the various transactions where they are used

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Note Two additional pricing functions, not discussed in this training, are used in MFG/PRO. Service price lists, used for contract pricing and call billing, are created and managed entirely within the SSM module. Advanced Pricing Management module is used for complex promotional pricing.



Electronic Data Interchange (EDI)

EDI Allows You To

Support the import and export of standard business transaction documents between customers and suppliers using various systems.

Why Consider EDI?

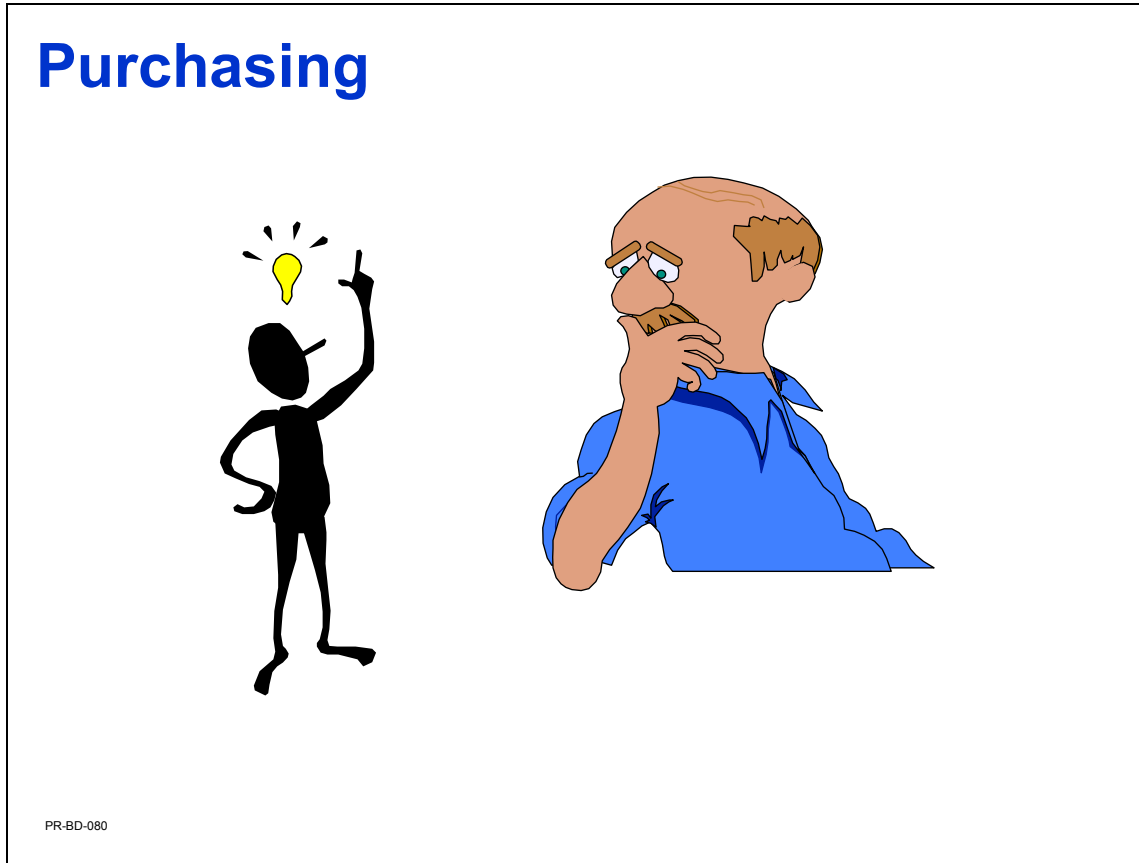
Reduce/eliminate paperwork involved in Supply Chain which reduces a company's overhead.

Pricing Setup Implications

- EDI software, files, etc. need to be setup



Discussed in the following Training Guide: Electronic Data Interchange



Purchasing

Purchase Order

Supplier purchase order for this line item.

Purchasing Allows You To

- Store extra pricing structure for items, such as
 - Prices in other than the base currency
 - Prices for different units of measure, such as a better price for a case than for a unit
 - Discounts at different quantity levels

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- Prices calculated as a percentage markup over GL cost

Why Consider Purchasing?

- Refine the pricing process and avoid erroneous PPV (Purchase Price Variance)

Pricing Setup Implications

- Associate price lists with suppliers and set up defaults for purchase orders

Review

- ◆ Processes and Procedures
- ◆ Reporting Requirements
- ◆ Customer Expectations
- ◆ Product Configuration

PR-BD-082

Focusing Activity

Individually, or in small groups, examine your company, or a company suggested by the instructor, against the business issues discussed in this chapter. Consider the following:

- The business expectations given this type of company, and
- Additional information you may need to successfully implement List/Discount Table Pricing for this company

Do not look ahead in this training guide or at the MFG/PRO software. The purpose of this exercise is to help you (and your group) focus on what is important to your company about Pricing (there are no right or wrong answers).

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Your instructor may ask you to list your requirements on a flipchart or white board to make it easier to share your findings with the whole class.

After you have had a chance to brainstorm your requirements (15 to 20 minutes), your instructor may ask each group to quickly review its findings, and may compile a master list for your class.



Course Overview

- ✓ Introduction to List/Discount Table Pricing
- ✓ Business Considerations
- ◆ Setting up List/Discount Table Pricing
- ◆ Maintaining List/Discount Table Pricing

LPR-BD-180

Course Overview

CHAPTER 3

Set Up List/Discount Table Pricing



Routing Maintenance (Date Based)

Routing Code:	10-15000	NONP (TR) COIL-INS
Operation:	20	
Standard Operation:		INSPECTION, ALL SITE
Work Center:	1030	
Machines:	1	
Description:	INSPEC PER PROC-00%	
Machines per Op:	1	Reflection %
Overlap Units:	1	
Queue Time:	1.0	
Wait Time:	0.0	
Setup Time:	0.0	

View by Product Line & Location



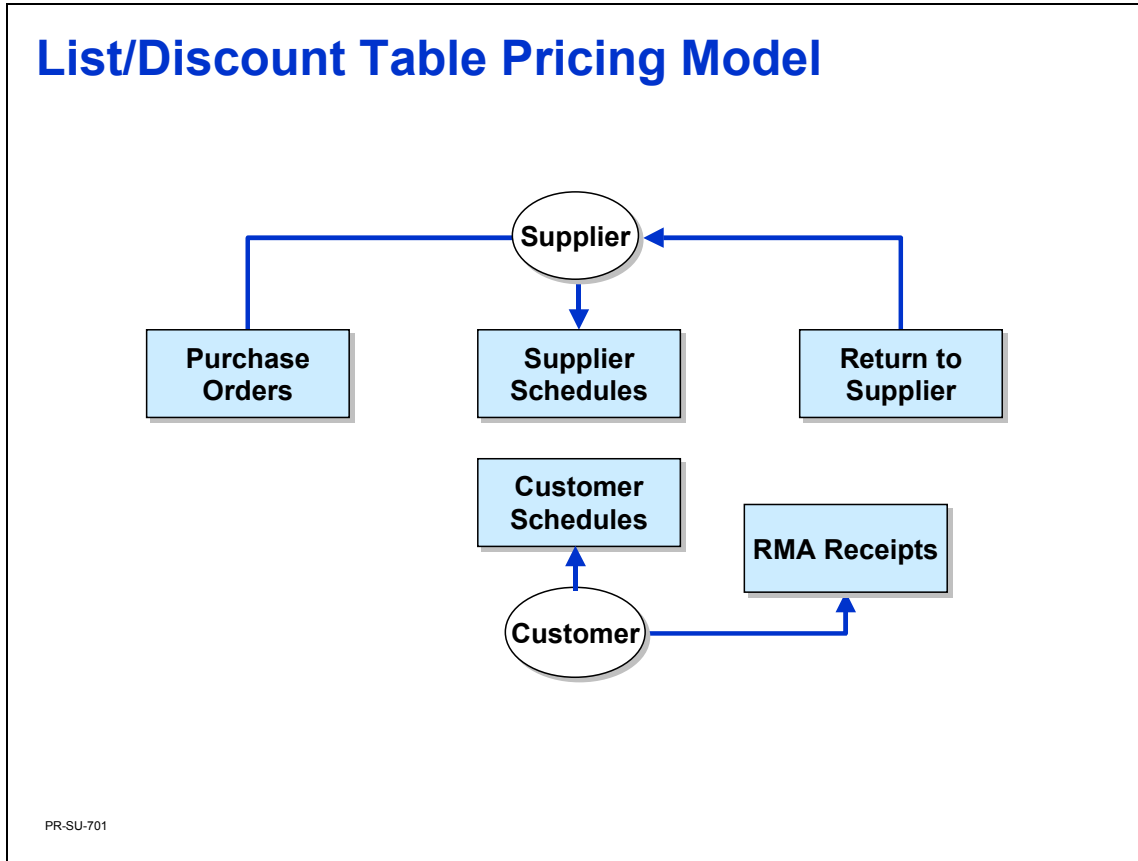
Set up List/Discount Table Pricing

In this section you learn how to:

- ✓ Identify some key business considerations before setting up List/Discount Table Pricing in MFG/PRO
- ✓ **Set up List/Discount Table Pricing in MFG/PRO**
- ✓ Maintain List/Discount Table Pricing in MFG/PRO

LPR-SU-011

List/Discount Table Pricing Setup



List/Discount Table Pricing Model

List/discount table pricing is an alternative to the best pricing model. It is used for pricing different kinds of orders than best pricing, including

- Scheduled orders
- Purchase orders
- Returns to suppliers
- Receipts in RMA maintenance

In this model, prices are defined when an item is set up in the item master. Price lists are used to store other pricing structures, including prices in foreign currencies, prices or discounts for a certain unit of measure, such as a case or full truckload, discounts at different quantity levels, or prices calculated as a percentage markup over GL cost.

Four types of price lists can be defined in Price List Maintenance 1.10.2.1:

- Type M
 - Percent markups or markdowns from item GL cost
- Type D
 - Percent discounts from item master price
- Type P
 - Fixed discount prices, used primarily for net pricing and foreign currency pricing
- Type L
 - Multiple list price tables.

Discount price lists can also be used for quantity-break pricing. During transaction entry, the system looks for one price list when calculating net item price on scheduled orders or RMA returns and when calculating cost on purchase orders. If an applicable price is not found, either the item master list price is used, or GL cost minus overhead.

Note RMA returns are an exception; if no price is found on the list, the return price defaults to zero.

Each item has a base price expressed in base currency. Price lists are used to store other pricing structures, such as:

- Prices in other currencies
- Prices or discounts for a certain unit of measure (for example, a case or full truckload)
- Discounts at different quantity levels
- Prices calculated as a percentage markup over GL cost

The system looks for a matching price list in the following order:

- 1 Currency, price list, item number, unit of measure
- 2 Currency, price list, item number
- 3 Currency, price list, product line (with item number blank)
- 4 Currency, price list (with product line and item number blank)

If no match is found, the item base price displays, converted to the currency of the order. Default price lists are derived in different ways, depending on the kind of transaction.

Purchase Orders

- Price lists are associated with suppliers in Supplier Maintenance 2.3.1 and provide defaults when purchase orders are created

Scheduled Orders

- Price lists are associated with customers in Customer Maintenance 2.1.1 and provide defaults when scheduled orders are created

Return to Supplier (RTS)

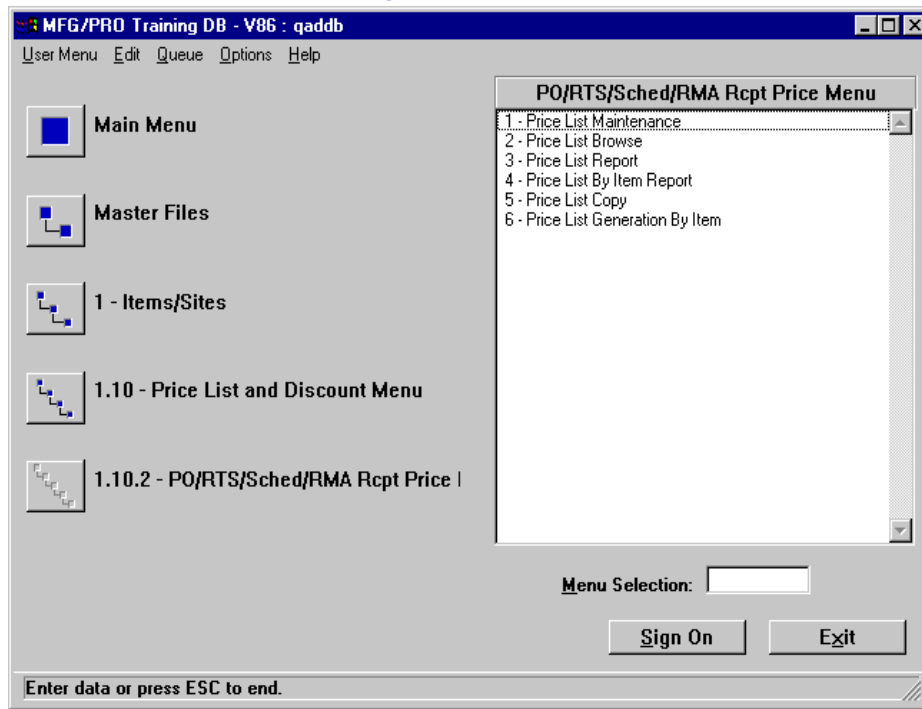
- These service orders follow the same processing as purchase orders

Return Material Authorizations

- A credit price list is associated with warranty and contract types
 - This price list provides the default in RMA Maintenance 11.7.1.1 and is used for RMA receipt line credits

Note Only one price structure can be applied to each order. You cannot set up a price list with base prices in a foreign currency and then access another price list to apply quantity discounts to those foreign currency prices.

1.10.2 – PO/RTS/Sched/RMA Rcpt Price Menu



PR-SU-702

PO/RTS/Sched/RMA Rcpt Price Menu

Menu Number 1.10.2

Use PO/RTS/Sched/RMA Rcpt Price Menu 1.10.2 to establish price lists that follow the list/discount table model. RMA receipts use price and discount tables.

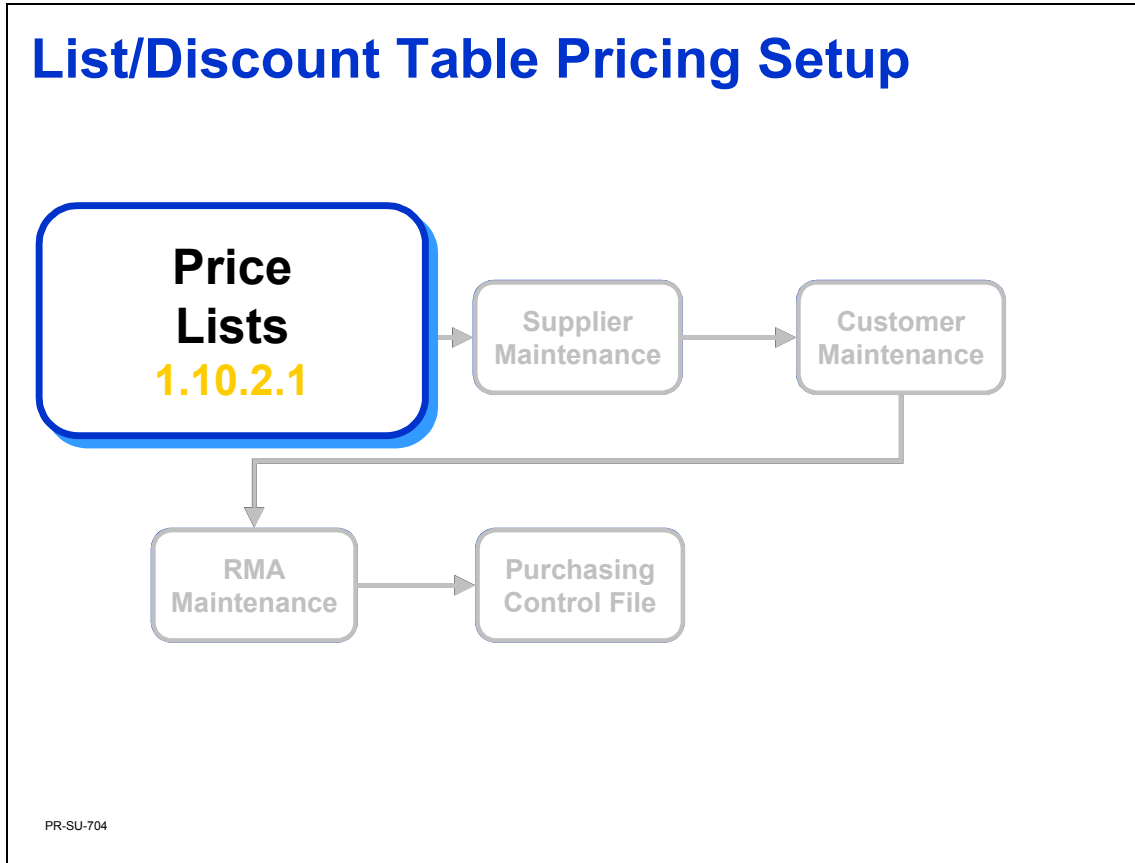
Use price lists established in this menu for automatic pricing of:

- Purchase orders
- Scheduled sales orders
- Supplier scheduled orders
- Service and Support Management returns to suppliers and RMA receipt lines

MFG/PRO uses two additional pricing functions, SSM and APM.



Discussed in the following Training Guide: Service/Support Management (SSM), and Advanced Pricing Management (APM)



Price Lists

- Use Price List Maintenance 1.10.2.1 to maintain list and discount price tables
- Price lists are used to store other pricing structures including:
 - Prices in foreign currencies
 - Prices or discounts for a certain unit of measure, such as a case or full truckload
 - Discounts at different quantity levels
 - Prices calculated as a percentage markup over GL cost
- Price lists and discount tables can be associated with suppliers and customers
 - Provide defaults in the various transactions where they are used

Note Service/Support functions use price lists in a slightly different way. For RMA returns, the price list is derived from the warranty or contract associated with the item being returned. The RTS, however, is exactly like a purchase order and derives price lists from the supplier master record.

1.10.2.1 – Price List Maintenance

Price List: 20 Currency: USD

Product Line:

Item Number: 02-0005 MECHANICAL PENCIL

UM: EA

Start: 09/15/98

Expire: 12/31/98

Amount Type: P (P)rice (D)iscount% (M)arkup% (L)ist

Item Master List Price: 2.50 USD Stock UM: EA

Total This Level GL Cost: 0.39 USD Site: train

Total GL Cost: 0.96 USD

Min Qty	Price	Min Qty	Price	Min Qty	Price
100	2.50	0	0.0	0	0.0
0	0.0	0	0.0	0	0.0
0	0.0	0	0.0	0	0.0
0	0.0	0	0.0	0	0.0
0	0.0	0	0.0	0	0.0

F1=Help F2=Go ESC=End F5=Delete Ctrl-X/C/V=Cut-Copy-Paste

PR-SU-705

Price List Maintenance

Menu Number 1.10.2.1

You can create price lists and discount tables under the same pricing code. If you do, remember to consider the following. If you create minimum or maximum price ranges, you must ensure that they include any range set on the associated discount table. This is because the minimum and maximum prices on price tables take precedence over discount table prices.

Different price structures can be entered for specific units of measure. This enables you to set up discounts so that if, for example, you buy a case (CS), you get a better price than if you buy only one unit (EA).

Price List

- Discount table price list codes identify a pricing structure defining specific
 - Prices
 - Discounts
 - Markups at different quantity levels
- Discount price lists can also be used for quantity-break pricing
- During transaction entry, the system looks for one of these price lists when calculating
 - Net item price on scheduled orders or RMA returns
 - Cost on purchase orders
- If an applicable price is not found, the item master list price or GL cost minus overhead is used

Note RMA returns are an exception; if no price is found on the list, the return price defaults to zero.

Amount Type

Determines whether the price list is a list price table or discount table.

- L = List price table
- P = Discount table (net price)
- D = Discount table (discount %)
- M = Discount table (markup %)

Note Use type P or L price lists to record prices in other currencies

Item Master List Price

Displays the price for one unit of the item (using the item stocking unit of measure) at the item's default site.

Total This Level GL Cost

Displays the purchase cost recorded for one unit of the item using the item unit of measure. The purchase cost is the GL cost minus overhead for the item's default site.

Total GL Cost

Displays the selling price recorded for one unit of the item using the item unit of measure. The selling price is the sum of the GL costs for the item's default site for this level and lower levels.

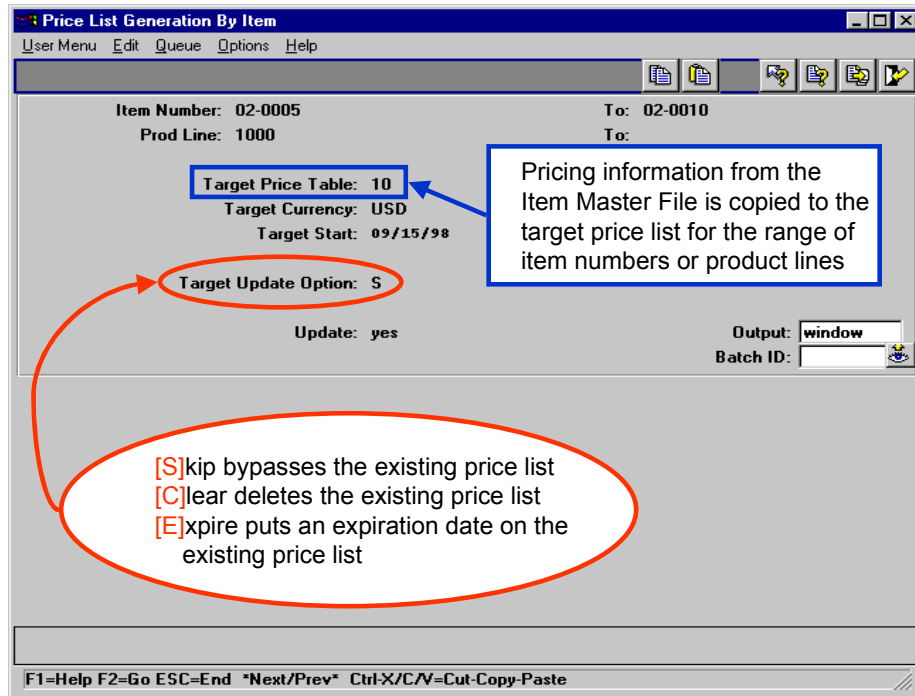
Note *Total This Level GL Cost* and *Total GL Cost* are display-only fields.

Price

Price or cost for one unit of the item, using the price table unit of measure. Overrides the item master list price or cost.

- Minimum Price/Maximum Price
 - A range of acceptable values for the line item net price/cost (list price/cost minus any discounts). If the line item net price/cost is outside this range, the system displays an error message.

1.10.2.6 – Price List Generation by Item



PR-SU-706

Price List Generation by Item

Menu Number 1.10.2.6

After defining item prices in the item master, you can create price tables automatically. Use Price List Generation by Item to create price tables from item master prices. You can create prices for one or a range of items and product lines.

Price List Generation by Item uses only item master list prices, not item cost, to calculate the new list price. It creates only type L price lists, using the default item stocking UM as the price list UM. Once the lists are created, use Price List Maintenance 1.10.2.1 to add minimum/maximum prices and change prices.

Item Number/To

Enter a range of item numbers for which price tables are to be created.

Prod Line/To

Enter a range of product lines for which price tables are to be created.

Target Price Table

Assign a price list code to the price tables being created.

Target Update Option

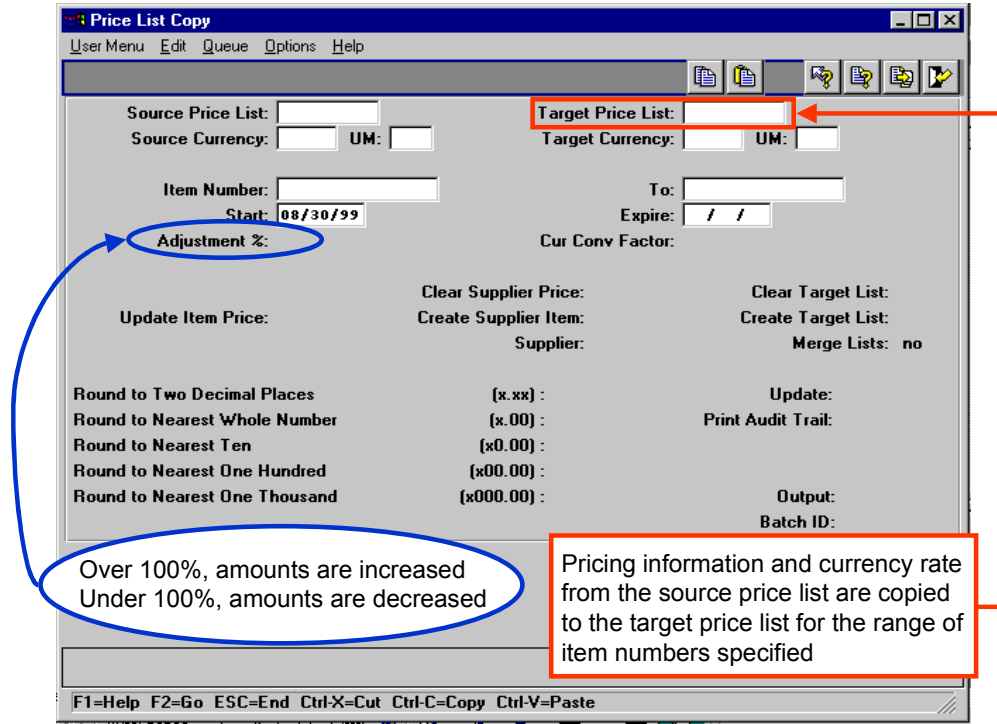
Determines how the system handles items that already have a target price list.

- [S]kip – Skips the item and does not create a price table for it (default)
- [C]lear – Deletes the existing price table and creates a new one
- [E]xpire – Sets the expire date of the existing price table to start date minus one day, and creates a new target price table

Update

- No = the system prints a simulated transaction report
- Yes = the system creates the target price tables

1.10.2.5 – Price List Copy



PR-SU-707

Price List Copy

Menu Number 1.10.2.5

Use Price List Copy to quickly create alternate price lists from one base price list and automatically recalculate prices based on currency exchange rates. You can also adjust existing price lists by increasing or decreasing prices with an adjustment percent.

Source Price List

Enter a valid price list code to be used as the source of the data copied to the target price list.

Target Price List

Enter the code to be used as the destination of the copy. Target and source can be the same.

Source Currency

Pricing information and currency rate from the source price list are copied to the target price list for the range of item numbers specified.

Target Currency

The source and target currency can be the same. If you are copying from one currency to another, the system supplies the exchange rate effective on the price list start date. It can be modified, if needed. Prices on the target list are automatically adjusted using the exchange rate specified.

Item and To

Enter a range of item numbers to be used as selection criteria in choosing prices to be copied.

Start

Start date defaults to today's date and defines the start date for the new pricing structure created by the copy. This field is applied differently by the system in different situations.

- If the source and target codes and currency are the same and the date entered matches the start date currently on the source price list, a new price list is not created. Instead, the existing price list is modified according to any adjustment percentage entered.
- In cases where the source and target codes and currency are the same, the system uses the Start Date as the start effective date on the target list and adds an ending effective date on the source list (one day before target's start date).
- If the source and target codes are different, the start date is used on the target and the source list is not affected.

Expire

If specified, the system uses the Expiration date as the end effective date for the target price list.

Adjustment %

Defaults to 100.00%. Specific prices (Amount Type P) are multiplied by the adjustment percent, then rounded to the specified number of decimal places. Discount and markup percentages (Amount Type D and M) are also multiplied by the adjustment percent.

Exch Rate

The default is the exchange rate for the start date specified. If there is none, the default is 1. The exchange rate is used to convert price list amounts expressed in terms of the source currency into terms of the target currency. This rate is stated as Target/Source; that is, the number of units of the target currency that can be purchased with one unit of the source currency.

Clear Supplier Price

Determines if the supplier prices are cleared before copying in the new prices.

- No = prices are added to the existing Supplier Item file
- Yes = existing prices in the Supplier Item file are cleared and the new prices are added

Create Supplier Item

Price List Copy can be used to create supplier-item quotes. When Create Supplier Item is Yes, you are prompted to enter a supplier code. All adjusted prices are calculated and copied into the Supplier Item file as the Quote Cost for that supplier. Quote prices are accessed by Purchasing to display the current price quoted by a supplier. Other supplier-item information is also available but must be adjusted manually.

Clear Target List

Determines if the target price list should be cleared before copying the new prices.

- No (default) adds the prices to the existing target price list
- Yes clears the target price list first and then copies the new prices

Update Item Price

- Yes = the item base price in the Item Master File is set to the target price. Two other conditions must be true.
 - The source price list must have a P or L amount type
 - The target price list currency must be the base currency
 Each item number on the price list is updated with the first price on the price list
- No = item base prices are not affected

Create Supplier Item

Indicates that if the supplier item price does not exist, it should be created.

- Yes = a new price is created if one does not exist
 - If Yes and the price exists, the value of Clear Supplier Price determines if the price is cleared before the copy, or if an end effective date is added to the old price
- No (default) = a list is not created

Create Target List

Yes (default) indicates that if the target price list does not exist, it should be created. If this is Yes, a new list is created if one does not exist. If this is No, a list is not created. If Create Target List is

Yes and the list exists, the value of Clear Target List determines if the list is cleared before the copy or if an end effective date is added to the old prices.

Round to Two Decimal Places, Round to Nearest Whole Number, Round to Nearest Ten, Round to Nearest One Hundred, Round to Nearest One Thousand

Set only one of these to Yes, indicating the rounding method to be used when creating the new price list structure.

Update

- Determines if the target price list is actually updated based on the parameters specified
 - No (default) is generally specified to create a report of potential changes before they are made

Note It is recommended that you run Service Price List Copy 11.17.4 first, using the report-only option by setting Update to No and Print Audit Trail to Yes. This lets you review changes before actually creating or updating the target price.

Print Audit Trail

- Yes = a report prints showing the effect of applying the copy parameters to the target price list
- No (default) = a report does not print

1.10.2.4 – Price List by Item Report

Price List: 20

Currency: USD

Effective: 09/17/98

Each supplier/customer schedule customer can be assigned both a price table (L type price lists) and a discount table (D, M, or P type price lists). These lists provide the default for supplier orders other than sales quotes, sales orders, and RMA issue lines.

PR-SU-708

Price List by Item Report

Menu Number 1.10.2.4

Price list by item report is used most often to set up foreign currency prices.

- Enter a specific base price for an item stated in terms of another currency
- Define different prices at each site

1.10.2.4 – Price List by Item Report

Report - Price List By Item Report

File Edit Search

pppcrp01.p 1.10.2.4 Price List By Item Report
Page: 1

Price List: 10 Curr: USD Effective: 09/25/98

Prod Line: 1000 Description: Pencil Products

Item Number	UM Description	Price T	Min Qty	Amount	Net Price
02-0005	EA MECHANICAL PENCIL (5MM) BLISTER PACKED	2.50	D 0	10.0	2.25
02-0010	EA ERASER REFILL PACK	1.00	D 0	10.0	0.90
02-0020	EA LEAD REFILL PACK	0.75	D 0	10.0	0.68

--- End of Report ---

pppcrp01.p 1.10.2.4 Price List By Item Report
Page: 2

REPORT CRITERIA: Report submitted by: /

Prod Line: 1000 To: 6000
Item Number: 02-0005 To: 02-0020

F1=Help F2=Go ESC=End Ctrl-X=Cut Ctrl-C=Copy Ctrl-V=Paste

PR-SU-842

Product Line

Price lists by product line allow you to set up price structures for a group of items rather than enter them individually. You may offer a 10% discount on all items in product line 1000 and 20% discount on all items in product line 2000.

- Price lists can be set up for:
 - All items and products
 - All items in a product line
 - One specific item
 - One specific item and unit of measure
 - Any of the above, for a specified currency
 - Any of the above, effective only for a specified range of dates

- During order entry, the system looks up prices in sequence
 - The system checks for a price list having the same code and currency as the transaction. If it finds one, it then checks the effective date of the price list. Only price lists effective on the transaction date are considered.
- Once the system finds an effective price list it goes on to check to see if the price list is for this item and unit of measure
 - If it is not, the system looks for this item with a blank unit of measure. If the system still does not find a match, it looks for the product line for this item. The first match it finds determines the recommended price.
- If the system does not find an effective price list with the same code and currency as the transaction, it handles pricing as follows:
 - On base currency orders the prices default to the item base price
 - On foreign currency orders, it calculates the price based on the exchange rate

Group

An optional code maintained in Item Master Maintenance 1.4.1 you can use to categorize similar items.

- Product line, group, and type all categorize items
 - Item group and type may be used to subdivide product lines, or they may cross product lines, providing an entirely different view of your items
- Both group and type may be used for processing and reporting sales and planning information, and updating product costs
 - Most item and inventory reports can be selected by group and type. Selective MRP/DRP can be run by item group and type.
- Items are often grouped based on similar characteristics, such as method of manufacture
 - Group or type could be used to identify manufactured items with similar setups or routings, allowing you to release planned orders for these items at the same time
 - Or, group or type codes may be assigned to correspond with the level in the product structure where the component item appears. During planning, this lets you check plans level by level, in much the same way MRP functions.

Note You can make sure that codes are entered consistently by entering the allowed codes into Generalized Codes Maintenance 36.2.13. The system verifies entered codes against these predefined values, preventing incorrect codes from being entered.

Pur/Mfg

Purchase/manufacture code controls how the system explodes forecasts, plans and creates orders, and calculates costs for the item. Code options include the following:

[P]urchased

- The item is normally purchased
 - MRP uses the purchasing and inspection lead time to calculate planned order release dates
 - MRP and cost calculations don't explode purchased assemblies, even if a product structure exists
 - Any routing/process operations are ignored
 - It is possible to manufacture an item designated as purchased; the product structure and routing are accessed if a work order is created for the item

[D]RP

- The item is usually supplied internally from another site
 - DRP uses the source network identified for the item to determine which supply site(s) to generate requirements for
 - It uses the transport lead time and shipping schedules to calculate the date when this order must be shipped from the other site
 - Any routing or BOM codes entered for a DRP are for reference only
 - Cost calculations do not explode DRP items

[M]anufactured

- The item is normally manufactured
 - MRP uses the manufacturing lead time to calculate planned order release dates
 - It is possible to purchase a manufactured item

[R]outable

- A special type of manufactured item, made only when needed by an upper level assembly
 - A work order for the routable item is automatically released when a work order for the routable item's parent is released

- The work order number is the same but the lot ID is different, allowing the two orders to be tracked separately but the costs accumulated

[C]onfigured

- The item is configured to order
 - When a sales quote or order is entered, the system prompts the operator to select from a list of configuration options

[F]amily

- A special type of item used for planning
 - It is never actually made or stocked
 - For multilevel master scheduling, family items are set up with a planning bill

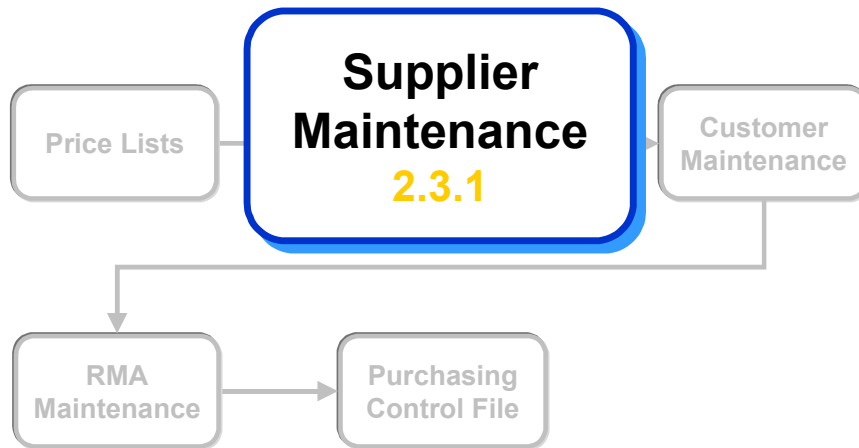
The value entered in Item Master Maintenance 1.4.1 is used as the default for all sites. It may be changed manually for any site as needed. This makes it possible to manufacture an item at one site, but purchase it at another (perhaps buying it from the first site).

Price List

- Type P (price) discount tables may be stated in terms of the company base currency or any other currency
- Type D (discount percent) prices are discounted from the item list or base price
- Type M (markup percent) prices are percentages added to the item GL cost
- Type L (list price) lists enable you to define a base price for the item, rather than using Item Master Maintenance 1.4.1
 - List type price lists let you enter price changes before their introduction (thus keeping a history of an item's price) using the Start and Expire dates, and set minimum and maximum acceptable prices to use with discount tables to keep the item's price within a certain range
- Each customer can be assigned both a price table (L type price lists) and a discount table (D, M, or P type price lists)
 - These lists provide the default for customer orders other than sales quotes, sales orders, and RMA issue lines
 - The prices derived from these tables may be changed on individual order lines

Note Base price is expressed in terms of base currency. Use type P or L price lists to record prices in other currencies.

List/Discount Table Pricing Setup



PR-SU-810

2.3.1 – Supplier Maintenance

Supplier Maintenance

User Menu Edit Queue Options Help

Supplier Address

Supplier: 5004000 Temporary: no
 Name: PLASTIC SUPPLY CORPORA
 Address: A DIVISION OF HUGHES INT
 Address: 18 KILGORE ROAD
 Address:
 City: OXNARD State: CA Post: 90293 Format: 0
 Country: United States of America County:
 Attention: MS. DANIELLE GREGOR [2]:
 Telephone: 805-923-1254 Ext: [2]: Ext:
 Fax/Telex: [2]: Added: 05/02/88

Supplier Pricing Data

Buyer: KT
 Price Tbl:
 Disc Tbl: 10/20/30
 Fixed Price: yes

The price list normally used when quoting prices or selling products to this customer

F1=Help F2=Go ESC=End Ctrl-X=Cut Ctrl-C=Copy Ctrl-V=Paste

PR-SU-709

Supplier Maintenance

Menu Number 2.3.1

Price lists are associated with suppliers in Supplier Maintenance and provide defaults when purchase orders are created.

Buyer

- Validated against values entered in Generalized Codes Maintenance 36.2.13, if any
- An optional code identifying the buyer normally responsible for purchases from this supplier
- This buyer code entered for the supplier displays as the default buyer on purchase orders
 - This may be changed manually during entry

- A variety of reports and inquiries can be selected by buyer
 - Provides the ability to review open purchase orders and commitment amounts by buyer

Usually buyers are set up in Employee Maintenance 2.7.1 as employees. Because all employees are not usually authorized buyers, you may want to restrict entry to certain buyer codes. You can make sure that codes are entered consistently by entering the allowed codes into Generalized Codes Maintenance 36.2.13. The system verifies entered codes against these predefined values, preventing incorrect codes from being entered.

Price Tbl

The price table normally used when quoting prices or selling products to this customer/supplier. Price tables (L type) identify a pricing structure defining specific base prices (list prices). These may be stated in terms of the company base currency or any other currency.

- Enter price changes before their introduction using the Start and Expire dates
- Set minimum and maximum prices to use with discount tables

Price tables can be set up for

- All items in a product line
- One specific item
- One specific item and unit of measure
- Any of the above, for a specified currency
- Any of the above, effective only for a specified range of dates

Disc Tbl

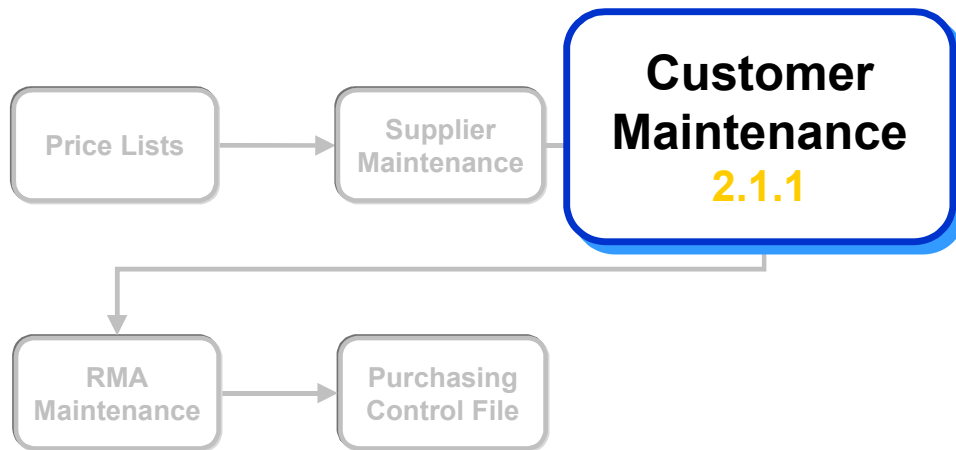
- Type P (price) discount tables
 - May be stated in terms of the company base currency or any other currency
- Type D (discount percent) prices
 - Discounted from the item list or base price
- Type M (markup percent) prices
 - Percentages added to the item GL cost
- Type L (list price) lists
 - Enable you to define a base price for the item, rather than using Item Master Maintenance 1.4.1
 - List type price lists let you enter price changes before their introduction
- Each customer can be assigned both a price table and a discount table

- These lists provide the default for customer orders other than
 - Sales quotes
 - Sales orders
 - RMA issue lines

Note The prices derived from these tables may be changed on individual order lines.

- Price lists can be set up for
 - All items in a product line
 - One specific item
 - One specific item and unit of measure
 - Any of the above, for a specified currency
 - Any of the above, effective only for a specified range of dates

List/Discount Table Pricing Setup



PR-SU-821

2.1.1 – Customer Maintenance

The screenshot shows a window titled "Customer Maintenance" with a menu bar (User Menu, Edit, Queue, Options, Help) and a toolbar. The main area is divided into two sections: "Customer Address" and "Customer Data".

Customer Address

Customer: 1000
 Name: Acme Products
 Address: 123 Columbus Blvd
 Address:
 City: San Francisco State: CA Post: 12345 Format: 0
 Country: United States of America USA County:
 Attention: AP [2]:
 Telephone: 555-1212 Ext: [2]: Ext:
 Fax/Telex: [2]: Added: 01/30/01

Customer Data

Taxable: yes
 Price Tbl:
 Disc Tbl:
 Fixed Price: yes
 Class:
 Partial OK: yes

A red box highlights the "Price Tbl:" and "Disc Tbl:" fields. A red arrow points from a text box below to the "Price Tbl:" field.

Each customer/supplier can be assigned both a price table (L type) and a discount table. This does not work with Best Pricing.

F1=Help F2=Go ESC=End Ctrl-X=Cut Ctrl-L=COPY Ctrl-V=Paste

PR.SU-711

Customer Maintenance

Menu Number 2.1.1

Price lists are associated with customers in Customer Maintenance and provide defaults when scheduled orders are created.

Price Tbl

- Price table normally used when quoting prices or selling products to this customer/supplier
- Price tables (L type) identify a pricing structure defining specific base prices (list prices)
- These may be stated in terms of the company base currency or any other currency

Note As of version 8.5, Price Tbl is no longer used for sales quote, sales order, or RMA pricing (issue only). The price table (type L) as of version 8.5 is only used for Purchase Order (discrete purchase orders – PO Maintenance) and RTS pricing. In versions 8.5 and above, a price table entered in this field must be created through Price List Maintenance 1.10.2.1.

Disc Tbl

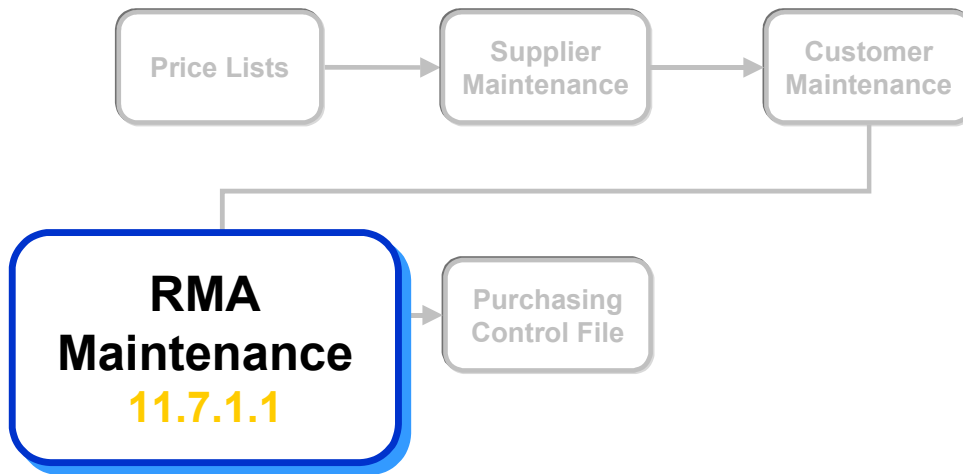
The price list normally used when quoting prices or selling products to this customer.

Fixed Price

Defines whether fixed prices are used with this customer.

It is a common practice at the time of order negotiation to define whether the quoted prices are fixed or subject to inflation or commodity-based updates. Prices that are not fixed are subject to batch update based on changes in price lists; orders with fixed prices may be canceled rather than shipped at a loss.

List/Discount Table Pricing Setup



PR-SU-712

11.7.1.1 – RMA Maintenance

PR-SU-713

RMA Maintenance

Menu Number 11.7.1.1

An RMA is used to track items returned from a customer for repair or exchange, as well as the items issued as replacements. The RMA serves both as an authorization for the customer to return the items and as an internal tracking number to ensure that they actually are received.

Order

If you leave this field blank (default) when creating a new RMA, the system supplies a number based on the RMA Sales Order Prefix and Next RMA Sales Order specified in the RMA/RTS Control File 11.7.24.

All subsequent activity references this RMA number, including any returns to supplier, repair work orders, and billing. Reports and inquiries can also be selected by RMA number.

Order Date

The date this RMA was recorded (default is the system date). This may be the date when it was entered into the system or the date when the customer actually called.

Required Date

- Indicates the date the replacement items issued on this RMA need to ship from your facility
- Defaults to the system date plus the shipping lead time in the Sales Order Control File 7.1.24
- The date entered on the header displays by default as the date for each RMA issue line item
 - It may be changed manually as needed

Promise Date

Specifies the date the customer was promised delivery. If promise date is left blank, it defaults to the promise date in the first line item.

Due Date

- Specifies the date you expect to receive items being returned from the customer on this RMA
 - Defaults to the system date
- The date entered on the header displays as the date for each RMA receipt line item
 - It may be changed manually as needed

Pricing Date

The effective date to be used by the system when it searches for valid price lists that apply to the issue lines on this RMA. If left blank, it defaults to the order date.

Purchase Order

- Customer PO number can be used to select information on some reports and inquiries
 - Passed along to AR when an invoice is posted
 - Helpful when responding to customer inquiries
- Whether or not this field is required depends on the setting of the
 - PO Required field in Customer Maintenance 2.1.1, or
 - PO Required field in End User Address Maintenance 11.9.1
- For service purchases like contracts, RMAs, and calls
 - If this field = Yes, a quote (sales, call, or service quote) may be created for the customer

- An actual order cannot be created, however, until a purchase order number is specified

Note A warning displays if the same purchase order number is entered more than once for the same customer.

Line Pricing

Defaults from the setting of Price SO by Line in the Pricing Control File 1.10.1.24.

- For a new sales order or RMA:
 - Determines whether the system prices each line item as it is entered, or waits until the end
 - If No, the system prices each line without considering other lines on the order
This may not be the best price, since additional item quantities on other lines may qualify a line for a different price list
 - If Yes, the system prices each line item as it is entered in relation to other lines
In either case, if prices change because of quantity breaks the system recalculates them at the end of order entry
- This setting only affects a new order being entered
 - This setting has no effect when you are maintaining an existing order

Depending on how price lists have been set up, successive lines on an order can affect the price of line items previously entered.

Example When lines 1 and 2 are for the same item (or break category), the combined quantity can qualify line 1 for a different price list (with better prices). The system always adjusts prices affected in this way when order entry is complete.

- You can save time by telling the system to hold these pricing calculations to the end of the order if
 - You expect repricing to happen often, or
 - You do not need to know exact prices as you enter an order

Note Setting Line Pricing to No can improve performance during line item entry.

Manual

- This field may be password protected
- Price list specified must have been defined with sales order Price List Maintenance 1.10.1.1

Currency

- Must be a valid currency defined with Currency Maintenance 26.1
 - Access to this field may be password restricted

- Currency is taken from the bill-to address

Fixed Price

- If Fixed Price = No for a sales order line, pricing information on this line may be updated when the Sales Order Repricing 7.1.11 utility is executed
- If Fixed Price = Yes, the repricing utility will not consider a line even if the order is within the range specified for repricing
- If you create sales orders by releasing them from quotes, the value of Fixed Price on the sales quote header is not copied to the order header
 - Instead, the system redefaults the appropriate value from Customer Maintenance 2.1.1
 - However, the value established for each quote line is copied over to the order line
- Price fields can be updated manually in Sales Order Maintenance 7.1.1 regardless of the setting of Fixed Price, as long as Reprice = Yes in the order header or for the particular line being edited

Credit Terms

- Credit terms codes uniquely identify specific types of payment terms
 - Define the due date and any discount allowed for early payment

Credit terms can be assigned to specific customers, ship-to's, and suppliers

- Accessed by
 - Sales Order/Invoices
 - Purchasing, Service/Repair Order
 - Service/Support Management
 - Accounts Receivable
 - Accounts Payable
- Terms are printed on formal documents and used to calculate due and discount dates
 - You may manually override the terms and the calculated dates on any transaction

Note All interested departments must agree on codes to use, since credit terms are shared by all modules. You may find that in your current system, departments have their own codes, which overlap.

Credit Terms Int

The implicit interest added into the price based on the number of days to pay defined for the credit term.

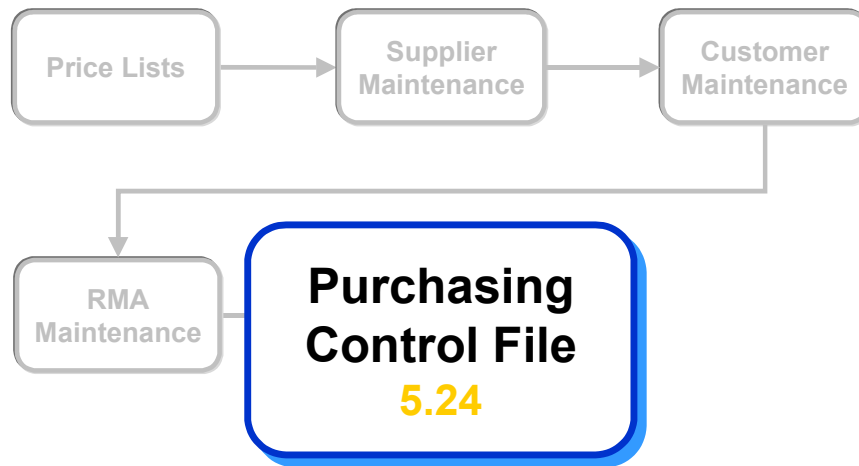
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Terms interest percent, used in hyperinflation environments, is an advance estimate of the currency gain/loss in the hyperinflationary currency.

Reprice

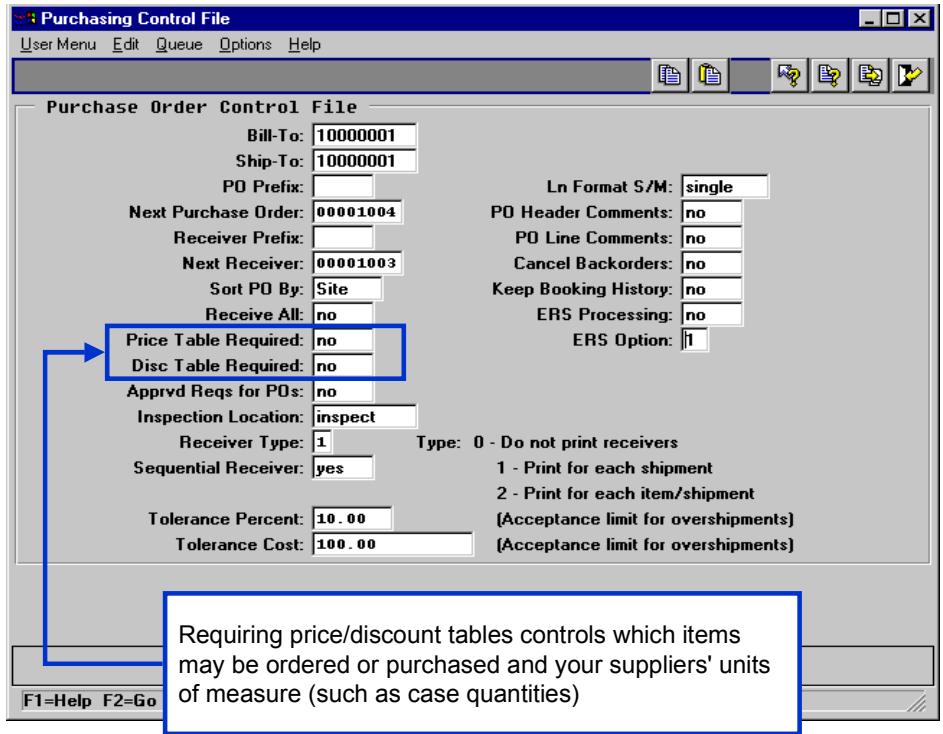
Provides the capability to reprice orders so that net prices are recalculated during order maintenance based on current pricing data.

List/Discount Table Pricing Setup



PR-SU-822

5.24 – Purchasing Control File



PR-SU-714

Purchasing Control File

Menu Number 5.24

Price Table Required

The Purchasing Control File requires items to have an existing price list if the Price Table Required flag = Yes.

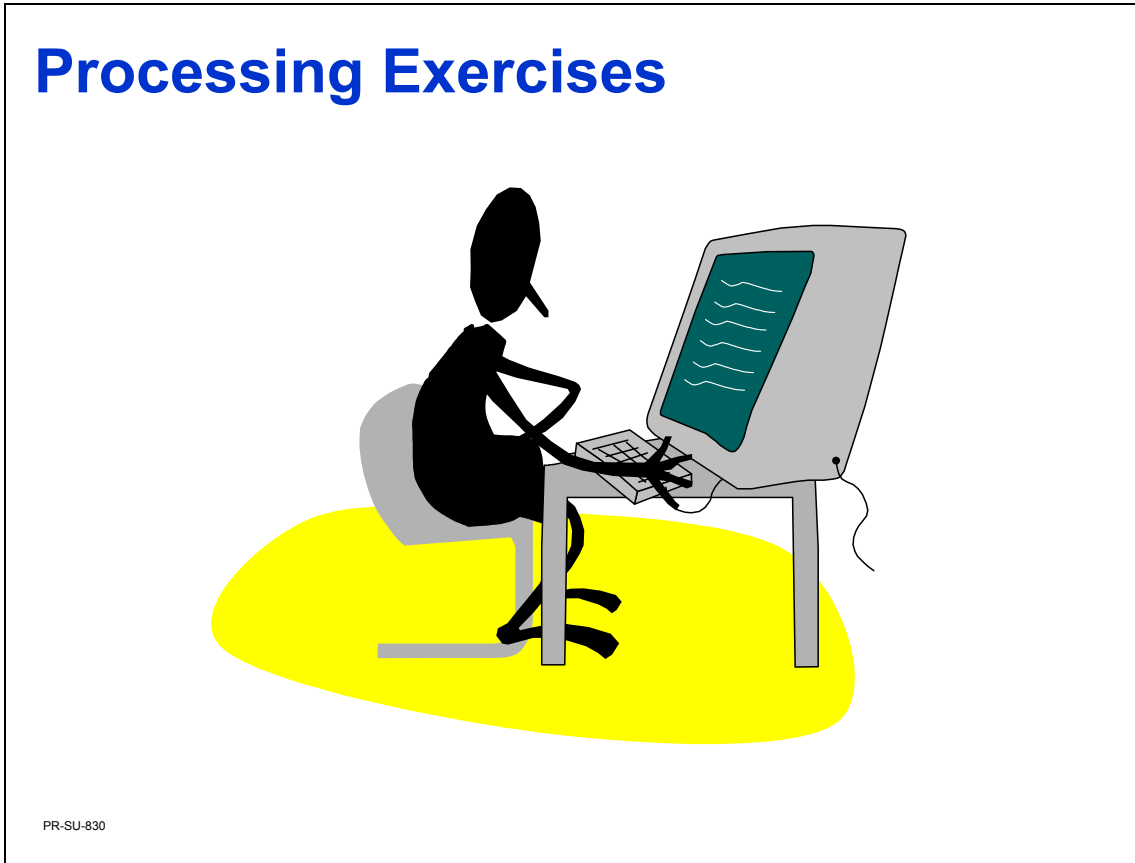
- Only items from an existing price list can be entered, and only if the following match
 - Price list
 - Item
 - Unit of measure

– Currency

Disc Table Required

- Yes = only items from an existing discount table can be entered, and only if the price list, item, unit of measure, and currency match
- No = items can be entered whether or not a discount table exists

Note Prices can be overridden unless the field is password protected.



List/Discount Table Pricing Setup Exercises

Important The data used in these exercises may not be the same as the data shown in the screen captures in this lesson.

Create Price Lists Using Amount Types

1 Create a new price list by entering the following:

Price List: 12
Currency: USD
Product Line: <blank>
Item Number: 02-0020

UM: EA
 Start: <blank>
 Expire: <blank>
 Amount Type: P

2 Press Go to advance to the next frame.

3 Enter the following:

Min Qty: 100
 Price: .70

4 Press Go to save changes and return to the Price List field.

5 Create a new price list by entering the following:

Price List: 13
 Currency: USD
 Product Line: <blank>
 Item Number: 04-0005
 UM: EA
 Start: <blank>
 Expire: <blank>
 Amount Type: D

Use Price List Maintenance 1.10.2.1

6 Press Go and advance to the next frame.

7 Enter the following:

Minimum Quantity: 200
 Discount %: 5

8 Press Go to save changes and return to the Price List field.

9 Create a new price list by entering the following:

Price List: 14
 Currency: USD
 Product Line: <blank>
 Item Number: 05-0075

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UM: EA
Start: <blank>
Expire: <blank>
Amount Type: M

10 Press Go to advance to the next frame.

11 Enter the following:

Minimum Quantity: 250
Markup %: 20

12 Press Go to save changes and return to the Price List field.

13 Create a new price list by entering the following:

Price List: 15
Currency: USD
Product Line: <blank>
Item Number: 05-0075
UM: EA
Start: <blank>
Expire: <blank>
Amount Type: L

14 Press Go to advance to the next frame.

15 Enter the following:

Price Table List Price: .65
Minimum Price: .50
Maximum Price: .70

16 Press Go to save changes. Press End to return to the menu.

Create Source Price List

1 Create a source price list by entering the following:

Price List: 35
Currency: USD

Product Line: <blank>
 Item Number: 05-0075
 UM: EA
 Start: <blank>
 Expire: <blank>
 Amount Type: L

2 Press Go to advance to the next frame.

3 Enter the following:

Price Table List Price: .55
 Minimum Price: .40
 Maximum Price: .70

Use Price List Maintenance 1.10.2.1

4 Press Go to save changes. Press End to return to the menu.

Price List Copy

1 Copy a price list by entering the following:

Source Price List: 35
 Source Currency: USD
 UM: EA
 Target Price List: 15
 Target Currency: USD
 UM: EA
 Item Number: 05-0075
 To: 05-0075
 Start: Accept Default
 Expire: <blank>
 Adjustment%: 100
 Cur Conv Factor: 1
 Clear Supplier Price: No
 Clear Target List: Yes

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Update Item Price: Yes
Create Supplier Item: No
Create Target List: Yes
Merge Lists: No
Round to Two Decimal Places: Yes
Update: Yes
Print Audit Trail: Yes
Output: Window
Batch ID: <blank>

Use Price List Copy 1.10.2.5

- 2** Press Go to see changes. Press End to return to the menu.



Course Overview

- ✓ Introduction to List/Discount Table Pricing
- ✓ Business Considerations
- ✓ Set up List/Discount Table Pricing
- ◆ Maintain List/Discount Table Pricing

LPR-SU-841

Course Overview



Maintain List/Discount Table Pricing

In this section you learn how to:

- ✓ Identify some key business considerations before setting up List/Discount Table Pricing in MFG/PRO
- ✓ Set up List/Discount Table Pricing in MFG/PRO
- ✓ **Maintain List/Discount Table Pricing in MFG/PRO**

LPR-PR-010

List/Discount Table Pricing Maintenance

1.10.2.2 – Price List Inquiry

Cur Line	Item Number	UM	Start	Expire	T	Min Qty	Amount
USD	04-0005 PENCIL ASSEMBLY	EA			d	200	5.00

PR-PR-180

Price List Inquiry

Menu Number 1.10.2.2

Discount table price list codes identify a pricing structure defining specific prices, discounts, and markups at different quantity levels.

Each customer can be assigned a:

- Price table L (list price)
- Discount table D (discount percent), M (markup percent), or P (price)

These lists provide the default for customer orders other than sales quotes, sales orders, and RMA issue lines. The prices derived from these tables may be changed on individual order lines.

Note Base price is expressed in the base currency. Use type P or L price lists to record prices in other currencies.

1.10.2.3 – Price List Report

Price List Report

User Menu Edit Queue Options Help

Selection Criteria

Price List: 10 To: 20

Prod Line: 1000 To: 6000

Item Number: 02-0005 To: 02-0010

Currency: USD To: USD

Effective: 09/25/98

Clear Print Exit

End of report.

F1=Help F2=Go ESC=End Ctrl-X=Cut Ctrl-C=Copy Ctrl-V=Paste

PR-PR-190

Price List Report

Menu Number 1.10.2.3

Price lists by product line allow price structures to be set up for a group of items rather than individual items (a 10% discount may be offered on all items in product line 1000 and a 20% discount on all items in product line 2000, for example).

During order entry, the system:

- Looks up prices in sequence
- First checks for a price list having the same code and currency as the transaction
 - If it finds one, then it checks the effective date of the price list

Only price lists effective on the transaction date are considered

- Once it finds an effective price list it goes on to check to see if the price list is for this item and unit of measure
 - If it is not, the system looks for this item with a blank unit of measure
 - If the system still does not find a match, it looks for the product line for this item
 - The first match it finds determines the recommended price
- If the system does not find a price list with the same code and currency as the transaction, prices default to
 - The item base price on base currency orders
 - Zero on foreign currency orders
- Price lists by item are used most often to set up foreign currency prices
 - A specific base price can be entered for an item stated in terms of another currency
 - This allows definition of different prices at each site
- Item prices are also used if to offer special pricing to a customer for only one or a few items



List/Discount Table Pricing Maintenance Exercises

The data used in these exercises may not be the same as the data shown in the screen captures in this lesson.

View Price List Information

1 To view price list information, enter the following:

List:	12	13
Currency:	USD	USD
Line:	<blank>	<blank>
Item Number:	02-0020	04-0005
T:	P	D

Start:	<blank>	<blank>
Expire:	<blank>	<blank>
Output:	Window	Window

- 2 Press Go to view price list information.

Use Price List Inquiry 1.10.2.2

- 3 Press End to return to the list field.

Create A Price List Report

- 1 To view a price list report, enter the following:

Price List:	12 To:35
Prod Line:	<blank>
Item Number:	<blank>
Currency:	USD To:<blank>

- 2 Press Go and enter the following:

Output:	Window
Batch ID:	<blank>

Use Price List Report 1.10.2.3

- 3 Press Go to view the report. Press End to return to the menu.



Course Overview

- ✓ Introduction to List/Discount Table Pricing
- ✓ Business Considerations
- ✓ Set up List/Discount Table Pricing
- ✓ Maintain List/Discount Table Pricing

LPR-PR-260

Course Overview

APPENDIX A

List/Discount Table Pricing Reports



parent01 y 14.13.2 Routing Maintenance (Date Based)

Routing Code:	10-15000	NONP(TH) COIL-INS
Operation:	20	
Standard Operation:		
Work Center:	1030	INSPECTION, ALL SITS
Machines:	1	
Description:	INSPEC PER PROC-00%	
Machines per Op:	1	Reflection %
Overlap Units:	1	
Queue Time:	1.0	
Wait Time:	0.0	
Setup Time:	0.0	

Run by: Product Line 3, 14.13.2

List/Discount Table Pricing Reports

Menu	Report	Function / Purpose
1.10.2.2	Price List Inquiry	Displays table price list codes defining specific prices, discounts, and markups at different quantity levels.
1.10.2.3	Price List Report	Displays a list of price lists for list/discount pricing. Use to set up price structures for a group of items.
1.10.2.4	Price List By Item Report	Shows price lists for list/discount pricing by item. Use to set up foreign currency prices or to define different prices at each site.

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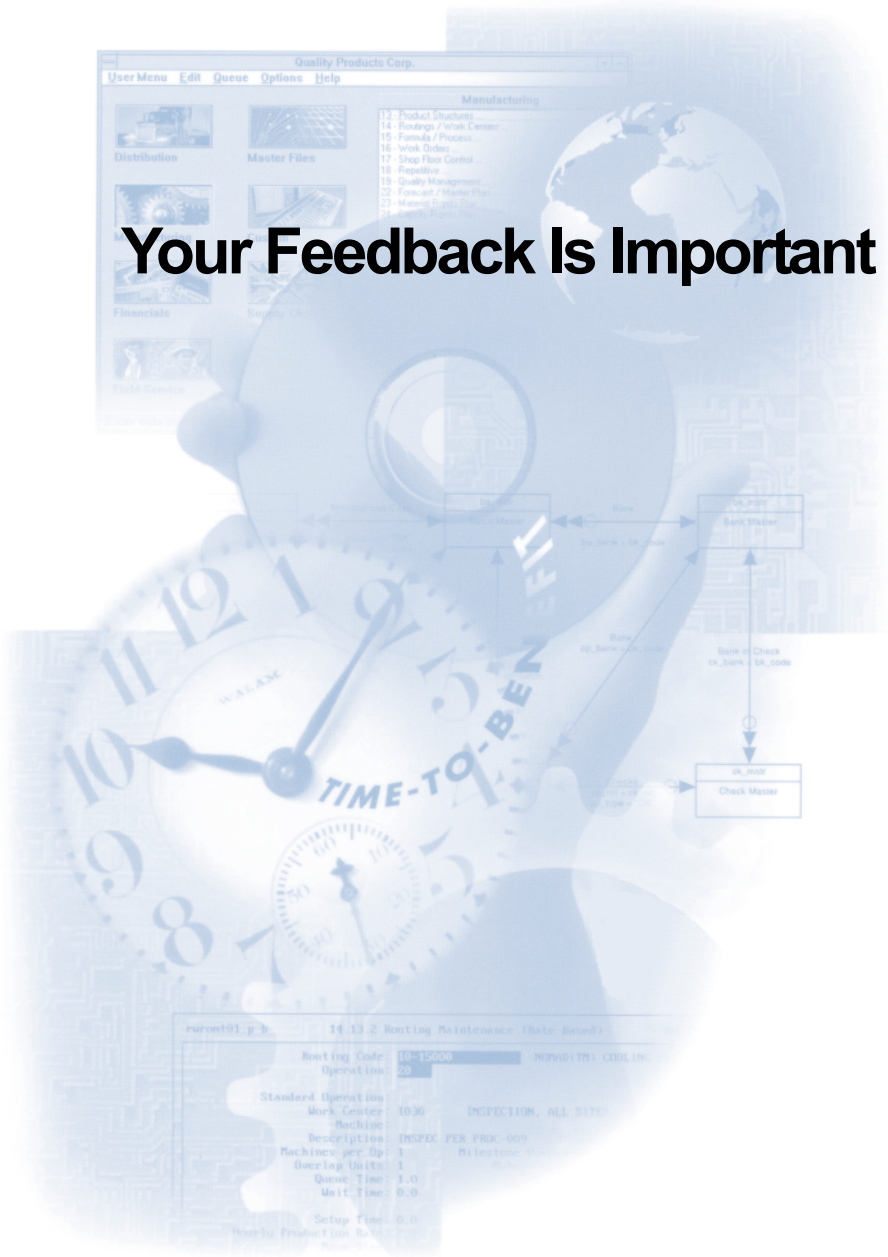
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