

# QAD Trade Activity Management Release Notes

## May 2018

These release notes include information about the latest QAD Trade Activity Management fixes and changes. These changes may affect the way you implement and use QAD Trade Activity Management.

Review this document before proceeding with any phase of QAD Trade Activity Management implementation.

These release notes are cumulative, with the most recent changes displayed first. Review the notes for all releases after your currently installed release. Installation and configuration changes may have occurred in those intermediate releases, and unless otherwise noted, apply to the release where they were announced, as well as subsequent releases.

QAD highly recommends that you implement the latest QAD Trade Activity Management release available. Check the QAD Web site to make sure that you have the latest QAD Trade Activity Management release notes, installation guide, and installation media.

<http://support.qad.com>

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# Release Notes for Current Release

QAD Trade Activity Management Version: 2.3

**Release Date:** May 2018

**QAD ERP Compatibility:** QAD 2016 EE & QAD 2017 EE/QAD Enterprise Financials 2017.1

## New and Changed Features

This release of QAD TAM is a maintenance release following on from prior Trade Activity Management releases and includes the following certifications and enhancements:

- Enterprise Financials 2017.1 compatibility  
**Note** The prior releases of Enterprise Financials are not supported due to the session management changes within the QAD Reference Architecture that TAM is built upon.
- Support for both QAD 2016 EE and 2017 EE
- Claim Maintenance now includes the Item Allocated field and the Balance field, which enables more efficient allocation processing at the item earned discount level

## Fixed Issues

| Internal ID                      | Description   | Affected Versions |
|----------------------------------|---|-------------------|
| TPM-4217                         | Previously, if a promotion/contract had a pending deduction attached, it allowed the user to close the promotion or contract with no warning or error messages. The side effect was that the users might have thought that they had allocated the amount, but when they went back to the deduction details screen, the balance was not zero. Now the system displays an error message under this condition. | 1.0 +             |
| TPM-4702                         | Previously, under certain conditions, an error message appeared when saving a promotion advising you that the deal must have at least one tier. This issue has been corrected.  | 1.0 +             |
| TPM-4997                         | Corrected an issue that the ship date within a price list was not updated under the following scenario:<br><br>You created a promotion with a non-blank Ship Date and set the promotion to Open. The price list was saved correctly. Then, you modified the open promotion and changed the Ship Date to blank. The Ship Date in the price list was not updated accordingly.                                 | 1.0 +             |
| TAM-5005                         | Within the following programs, CustomDate0 was being displayed within the data grid.<br><br>- Generate Claims<br>- TAM Account Maintenance<br>- Promotion Opening Balance Utility<br><br>This issue has been fixed.   | 2.2               |
| TAM-5008                         | Both the Promotion Earned Discount Balance Report and the Contract Earned Discount Balance Report had the title within the report output as Earned Discount Balance Report.<br><br>This issue has been fixed. Now both of the reports have the proper title.  | 2.2               |
| TAM-5015                         | Added the missing default category data for new implementations so that there is no need to manually enter the category data for each new site/domain.  | 1.0 +             |
| TAM-5067<br>TAM-5068<br>TAM-5069 | Several reports within TAM were not correctly displaying data. The YAB installer has been modified to correct this issue.   | 2.2               |

| Internal ID | Description  | Affected Versions |
|-------------|--|-------------------|
| TAM-5076    | Indirect Sales Maintenance previously did not allow the deletion of multiple rows with the status of Match-Passed. This option is now available for the selection of multiple match-passed rows within Indirect Sales Maintenance. | 1.0 +             |
| TAM-5079    | The previous field labels “Discount Account” within Sales Account Maintenance were not descriptive enough. They have been changed to “Promotion Discount” and “Contract Discount”.   | 1.0 +             |

# Release Notes for Release 2.2

## QAD Trade Activity Management Version: 2.2

Release Date: November 2017

QAD ERP Compatibility: QAD 2016 EE/ QAD Enterprise Financials 2017.1

## New and Changed Features

This release of QAD Trade Activity Management (QAD TAM) is a maintenance release and includes the following certifications and enhancements:

- TAM 2.2 is compatible with QAD Enterprise Financials 2017.1. (The prior releases of QAD Enterprise Financials are no longer supported due to the session management changes within the QAD Reference Architecture that TAM is built upon.)
- Claim Maintenance and Review Claims are enhanced to support the Claim Reversal functionality.
- The accounting options for Bonus Goods are enhanced. Bonus Goods deals have the similar options to Immediate Discount deals.
- Promo Deferred Discount Earned Discount Calc program can effectively handle negative earned discounts.
- Performance and stability of Promotion Deferred Discount calculation are improved.
- Existing Earned Discount Balance Report (85.18) has been renamed to Contract Earned Discount Balance Report and there is a new menu item (85.16) named Promotion Earned Discount Balance Report.

The Contract Earned Discount Balance Report has not changed its format at all and still is driven by the EarnedDiscountTotal table. The only difference is that it now shows Contract Earned Discounts (EDs) only.

The new Promotion Earned Discount Balance Report can be filtered by Pay-to customer as well as Customer, and shows promotional EDs only. This report uses the EarnedDiscount table rather than EarnedDiscountTotal, and sums up all the EDs for a given customer, deal, and date. For example, in the case of a Deferred Discount promotion, you see one figure for the customer as opposed to the EDs from each individual invoice line. The philosophy for the new report is “one row per customer per deal per accumulation date.” Pay To is displayed but no amount at Pay To level; everything is at customer level.

- TAM Process Maps are created.
- The menu structure for TAM programs is revised to enable simpler navigation.
- User-defined fields are added to all the TAM database tables.
- User documentation is available: User Guide, Installation Guide, Technical Reference (including Database Definitions and Entity Relationship Diagrams).

## Fixed Issues

| Internal ID | Description   | Affected Versions |
|-------------|---|-------------------|
| TPM-3782    | On the Deals tab of Contract Maintenance, the “Delete a row” option is available on the context menu for contract pricing deals of open contracts. Previously, there was no option available to delete a row. | 1.0 +             |
| TPM-3785    | A restriction error message is added to prevent adding another allocated funds deal to a promotion that has already included an allocated funds deal. Previously, the error message was misleading.           | 1.0 +             |

| <b>Internal ID</b> | <b>Description</b>  | <b>Affected Versions</b> |
|--------------------|---|--------------------------|
| TPM-3801           | Deal Profile Maintenance has been fixed so that the operator “not equals” works for fields such as Deal Category, Amount Type, and Discount Base. Previously, it was not working for these fields.  | 1.0 +                    |
| TPM-3894           | Previously, the Claims Runs lookup browse in Review Claims could not show the correct claim runs. This issue has been fixed.  | 1.0 +                    |
| TPM-4152           | Previously, in Promotion Maintenance, you could not close an immediate discount promotion when the ship date was later than the end date. This issue has been fixed.  | 2.0 +                    |
| TPM-4224           | Previously, in Promotion Maintenance, you could not close an immediate discount promotion when the buy dates were in the future. This issue has been fixed.   | 1.0 +                    |
| TPM-4227           | Previously, even when a contract had been used in sales order lines, you could change the contract status to Draft or Pending. This issue has been fixed.   | 1.0 +                    |
| TPM-4362           | TAM Deduction Review has been changed to not allow deletion of standard category rows.  | 1.0 +                    |
| TPM-4366           | When creating a promotion with an existing promotion code, you are prompted with an error message indicating that the promotion code has already been used. Previously, the system showed a wrong message in this case.   | 1.0 +                    |
| TPM-4378           | Previously, under certain conditions, a misleading message was displayed where the line status was changed to Unmatched. This issue has been fixed.   | 1.0 +                    |
| TPM-4381           | Previously, under certain conditions, the quantity to invoice was shown as zero for a bonus goods line in Pending Invoice Maintenance. This issue has been fixed.   | 1.0 +                    |
| TPM-4421           | TAM Deduction Review is changed to block any user from changing a standard category line or changing the category in the first place.   | 1.0 +                    |
| TPM-4423           | Previously, TAM Deduction Review sometimes had the entity from earned discount deals that did not match the Journal Entry entity. This issue has been fixed.  | 1.0 +                    |
| TPM-4689           | Previously, within a new TAM setup with no reason codes created, Review Claims issued an error that prevented user access: “Error in MenuCommand.Execute: exception has been thrown by the target of an invocation.” Review Claims now displays a proper message when a reason code does not exist.   | 1.0 +                    |
| TPM-4690           | Changed Generate Accruals to display a message when GL period records exist for the Reversal Posting Date. Previously, no message was displayed in this case.   | 1.0 +                    |
| TPM-4724           | Previously, if you set Discount Level to Order and specified tier discounts for an immediate discount deal and then changed the Discount Level to Line and enter the Min Qty as zero, you could save the promotion. This issue has been fixed.  | 1.0 +                    |
| TPM-4745           | The incorrect display of discount tiers as described in the following scenario has been fixed.<br><br>Create an immediate discount deal with one tier (Min Qty: 0, Discount Amt: 1) and save it. Then add another tier (Min Qty: 10, Discount Amt: 2) and delete the old tier. Change the status to open and save it. The deleted tier is also displayed in the price list. | 1.0 +                    |
| TPM-4747           | Items are not required for order-level immediate discount deals. In the previous version, the error message “Deal must have at least one item” was wrongly displayed when setting the promotion without attached items to Open. This issue has been fixed.  | 2.0 +                    |
| TPM-4879           | Previously, the Admin Fee Report could not display the proper Admin Fee earned discounts or Admin Fee percentage. This issue has been fixed.  | 2.0 +                    |

| Internal ID | Description  | Affected Versions |
|-------------|--|-------------------|
| TPM-4900    | When Tax Level is set to Tax by Customer, the tax is calculated based on the amount of the deal attached to the claim. In Tax Detail screen, the value of Item should display blank. But in the previous version, the first item on the claim was shown. This issue has been fixed.  | 2.1               |
| TPM-4906    | Previously, you could edit the tax details within View mode in the View/Edit Tax Details frame of Claims Maintenance. Now you can only edit the tax details within Modify mode.  | 2.1               |
| TPM-4907    | Resolved an issue within Review Claims to correctly display the tax details for the rejected claims in Claim maintenance.  | 2.1               |
| TPM-4914    | Review Claims has been modified to not allow approval of a rejected claim. Previously a rejected claim could be selected for approval.   | 1.0 +             |
| TPM-4943    | <p>The financial error message “You cannot select the Tax Lines with Taxable field when the Taxable field of the customer invoice is cleared” is displayed when creating a supplier invoice or a customer credit note in the following scenarios:</p> <p>Scenario 1: Promotion Tax Level is Tax by Item. The item is taxable, but Tax Rate is 0%. Create a claim for this promotion item. The error message is displayed.</p> <p>Scenario 2: Promotion Tax Level is Tax by Item. The promotion has multiple items. One of the items is non-taxable. Create a claim only for this non-taxable item. The error message is displayed.</p> <p>Now this issue has been fixed.</p> | 2.1               |
| TPM-4949    | Previously, in Review Claims, when you selected multiple lines and assigned a reason code to them, only the first line was assigned with the reason code. This issue has been fixed.   | 1.0 +             |
| TPM-4959    | Removed a gradual memory leak that was occurring via using dynamic analysis groups. Previously, an OpenEdge error might occur within programs that use the dynamic groups such as Sales Order maintenance, or the earned discount calculation programs.  | 1.0 +             |

# Release Notes for Release 2.1

**QAD Trade Activity Management Version:** 2.1

**Release Date:** May 2017

**QAD ERP Compatibility:** QAD 2016 EE (May 2017)

**Languages:** English

## New and Changed Features

This release of QAD Trade Activity Management (QAD TAM) is a maintenance release and includes the following certifications and enhancements:

- The item promotional deal entry is enhanced, including ability to enter Planned Quantities and view Discount Estimates
- Promotional Deferred Discount deal with Fixed UOM option is added to allow for flexibility in applying a deal across any UOM or just the item UOM specified on the deal.
- New promotional Scan-back deal category is available.
- Item level is added into promotional Earned Discounts.
- Tax-related updates on Promotional deals and Claims
  - New tax settings added into Promotional deals
  - Tax fields added into various Claims screens
  - Appropriate taxes calculated, tax detail records displayed and recorded via GTM
- Accounting enhancements:
  - TAM Account Maintenance now allows for the Promotion Discount Account to be specified for all the promotion deal categories (ID, AF, DD, & SB).
  - New field—Higher SA+CC—available in TAM Account Maintenance. By default, the field is set to No, indicating that the system uses the Sub-Account and Cost Center specified directly within TAM Account Maintenance along with the Promotion Discount Account. If set to Yes, the system uses the Sub-Account and Cost Center from Sales Account Maintenance; if not found, then looks for the specified Sub-Account and Cost Center in Product Line Maintenance. This flexibility allows for the Customer Type to be segregated in the accounting, while keeping the Promotion Discount account constant for a given combination of Agreement Type and Promotional Deal.
- Buying Groups and Indirect Addresses are now maintained at the Domain level.
- QRA-related enhancements: Performance enhanced for Indirect Sales Load and the ability provided to add attachments into Promotion, Contract, and Claim Maintenance

## Fixed Issues

| Internal ID | Description   | Affected Versions |
|-------------|---|-------------------|
| TPM-4060    | Previously a Deferred Discount deal tier could be deleted incorrectly under certain scenarios. This issue has been corrected within TAM 2.1.  | 1.0 and 2.0       |
| TPM-4137    | Resolved an issue where the TAM Subledger by Promotion records were not filtered by the Earned Discount parent record. Previously all subledger records appeared, regardless of which earned discount record was highlighted. | 1.0 and 2.0       |

| Internal ID | Description  | Affected Versions |
|-------------|--|-------------------|
| TPM-4649    | <p>Resolved an issue within Indirect Sales Load for when no Distributor contract exists and only a Master Agreement contract exists.</p> <p>Previously when importing indirect sales lines for this contract, it gave the following errors:</p> <p>SAVE-ROW-CHANGES was unable to update the database table IndirectSalesLine. (11910)</p> <p>Couldn't update field 'DistributorContractCode' of target in a BUFFER-COPY statement. (5368)</p> | 1.0 and 2.0       |
| TPM-4663    | <p>Indirect Sales Load is changed so that it would not create duplicate information, but instead, it creates an appropriate error message within Excel that the record had previously been uploaded.</p> <p>Previously once an Indirect Sales Excel file was loaded successfully, you may have to reload it again simply by clearing the load status field.</p>  | 1.0 and 2.0       |

# Release Notes for Release 2.0

**QAD Trade Activity Management Version:** 2.0

**Release Date:** TAM 2.0.0 with 2015EE (June 2016), TAM 2.0.2 with 2016EE (October 2016)

**QAD ERP Compatibility:** QAD 2015 EE

**Languages:** English

## New and Changed Features

This release of QAD TAM is a maintenance release and includes the following certifications and enhancements:

- Utilizes the technological improvements between QRA 1.1 and QRA 2
- Provides the ability to Add More Processes when uploading Indirect sales files. This enhancement significantly increases the efficiency of the load program and decreases the load time.
- Attachments can be added to a number of TAM maintenance programs including:
  - Promotion Maintenance
  - Claim Maintenance
  - Buying Group Maintenance
  - Indirect Address Maintenance
  - TAM Contract Maintenance
- Stabilization of TAM is enhanced.
- YAB installer for TAM, both for Cloud and On-Premise installs, is available.

## Fixed Issues

| Internal ID | Description  | Affected Versions |
|-------------|--|-------------------|
| TPM-4131    | Many financial tables have object ID fields that are populated from sequences/number ranges that are derived from 32-bit integers. Customers are creating enough data to exceed these limits, so all Financial related ID fields are to be 64-bit integers. Previously these ID fields were limited to a maximum of 32 bit.  | 1.0               |
| TPM-4175    | Fixed a performance issue within Contract Maintenance. Previously an error message was received stating that there was an issue executing the web service request when trying to change status from Open to Pending on a contract with a lot of items attached.  | 1.0               |
| TPM-4135    | Fixed Indirect Sales Maintenance as it should not execute the matching process for chargeback-review status lines when clicking on OK on Indirect Sales Line Detail window. It now simply recalculates the discrepancy when saving the line. Previously the record could not be saved under this scenario.   | 1.0               |
| TPM-4103    | Lock down the ability to extend the buy end date on an open promotion with a suitable error message. Previously it threw the misleading error "Tier cannot be modified for status open or closed" 14277.   | 1.0               |
| TPM-4079    | Fixed an issue where the contract deferred discount calculation should only check tpmh_contract_processed flag and not the promotion earned discount process flag.<br><br>Previously if there was an invoice that did not match any promotion, but it matches one Contract, the promotion earned discount calculations would change the promotion processed flag against the record resulting in no earned discount calculation. | 1.0               |

| Internal ID | Description  | Affected Versions |
|-------------|--|-------------------|
| TPM-3776    | Removed two columns at the end of the Review Claims grid. Previously the Review Claims program had two additional columns with no labels/data at the very end of the grid.   | 1.0               |
| TPM-4071    | Fixed Contract Maintenance validation within the tier validation. Previously it sometimes failed and refused to allow an update to a contract, giving a message that the deal tier structure has changed when in fact it has not been changed. | 1.0               |