



QAD PRO / PLUS

QAD PRO/PLUS provides the ability to manage trade sales, container and line charges, supplier shipping schedules, customer sequence schedules and accounts receivable self-billing.

PRO/PLUS extends QAD Enterprise Applications to provide tier one suppliers the ability to help their customers manage their supply base, a process referred to as 'trade sales'. Along with participating in the initial supplier selection, tier one suppliers automate the process of translating customer requirements into supplier schedules, eliminating errors and streamlining processes.

Creating a trade-sales customer order automatically creates a supplier-scheduled order. Creating an active customer planning or shipping schedule automatically creates a supplier planning or shipping schedule. Importing the trade sales supplier ASN generates a purchase order shipper and receipt; sales order shipper and confirmation; and an ASN for the customer.

PRO/PLUS provides more control over supplier and customer schedules. Supplier Shipping Schedules enable the generation of separate supplier planning and shipping schedules that communicate requirements for multiple deliveries from a supplier who may need to adjust production to accommodate your orders. Uses planning schedules to record weekly and monthly item requirements, while shipping schedules record daily item requirements divided into buckets by hour and minute.

Customer sequence schedules receive and process shorter-term, more detailed customer sequence schedules (EDI document type 866). These requirements typically span no longer than a week. PRO/PLUS sends them to you and the supplier, in the sequence that your customer's [manufacturing](#) environment plans to consume them.

Integrated supplier performance reporting monitors delivery performance and helps you improve procurement efficiency. Use detailed shipment information to improve current processes, meet regulatory requirements and remain competitive.

PRO/PLUS tracks and invoices containers and their freight costs, by sales order line item, and any miscellaneous charges. Additionally, PRO/PLUS accelerates cash flow by supporting customer initiated payments.

In many industries, suppliers often do not send invoices to their customers. Instead, the customer remits a self-bill that also reflects any deductions for defective or damaged parts, and any other pertinent credits due. The customer decides the payable amount instead of

relying on an invoice from the supplier.

VALUE AND BENEFITS

The primary value you will receive from PRO/PLUS will be more control over the supply chain. You will be better able to achieve your performance targets for key customer service and fulfillment metrics. You will recoup costs and collect payments more quickly, resulting in improved cash flow.

Opens new markets. PRO/PLUS enables tier-one manufacturers to enter into trade sales agreements and effectively deliver on all of the associated requirements.

Streamlines processes. Automates manual tasks, including performance reporting. Leverages EDI to compress process cycle time, reduce inventory and eliminate manual processes.

Reduces costly errors. Automates manual tasks and eliminates opportunities to create data entry errors.

Simplifies trading partner communications. Captures and communicates requirements and activities electronically.

Reduces cost. Tracks and invoices shipping container charges at the line level and tracks payments and/or returns.

Improves cash flow. Supports customer self-billing to speed up the payment process.

KEY FEATURES

- Provides the ability to manage trade sales, container and line charges, supplier shipping schedules, customer sequence schedules, and accounts receivable self-billing.
- Automatically converts customer requirements into supplier schedules, and optionally exports these plans to the supplier. Additionally, supplier shipments automatically generate orders, shipments and ASNs to send to the customer.
- Captures detailed supplier performance.
- PRO/PLUS automates manual tasks using electronic communication.
- PRO/PLUS generates and sends schedules via EDI and automatically captures container and line charges.
- Allows customers to self-bill and make payments on short credit terms for items and containers actually received, eliminating the need to create or deliver an invoice, reducing overhead and time.